

# Disclosure Report as at 31 December 2013

*Pursuant to Part 5 of the Solvency Ordinance (SolvV)  
Facts. Figures.*



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## Preliminary remarks

Pillar III of the Basel Framework (Basel II), supplemented by CRD II and CRD III, defines the requirements for the regular disclosure of qualitative and quantitative information. The goal is to create transparency with regard to the risks entered into by institutions.

With the publication of the Solvency Ordinance (SolvV) on the capital adequacy of institutions, groups of institutions and financial holding groups as well as Section 26a of the German Banking Act (KWG), the disclosure requirements were transposed into national law. Compliance with these disclosure requirements is a prerequisite for the use of certain procedures to determine capital requirements.

On 1 January 2007 Bayerische Landesbank (BayernLB) obtained regulatory approval to use the Internal Ratings-Based (IRB) approach to measure capital requirements for credit risks under the Foundation IRB approach.

The disclosure report is published as a separate report on the internet alongside BayernLB's own annual report as a single entity – prepared under HGB (German Commercial Code) accounting rules – and the BayernLB Group's annual report, prepared under International Financial Reporting Standards (IFRS). This report is based on HGB data, which are the basis for preparing the Solvency Ordinance reports in the BayernLB Group.

Under the waiver rule, individual banks may apply for exemption from organisational and procedural rules relating to capital adequacy and disclosure requirements at individual bank level. BayernLB has opted not to apply the waiver rule under Section 2a of the German Banking Act (KWG).

This report is subject to the processes and systems for testing used by the auditors. Quantitative information has not been audited.

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**Note:**

The last unit in the tables may be rounded to the nearest digit.

# Risk management objectives and principles (Section 322 SolvV)

## Organisational and operational implementation of the management philosophy

### Risk strategy

The Group Risk Strategy is set by the Board of Management and the Risk Committee of the Supervisory Board based on the Group Business Strategy and checked regularly. The general objectives and guidelines of the Risk Strategy and the strategic requirements for the different types of risk are drawn up based on the Business Strategy.

The Group Risk Strategy sets the following main objectives and guidelines:

#### Objectives:

- To sustainably preserve capital, both regulatory and economic
- To ensure solvency at all times
- To achieve sustainable earnings using value-based management of risk positions

#### Guidelines:

- The BayernLB Group only takes on risks it is able to assess and manage
- In those areas where the strategy allows for portfolio growth, quality takes priority over quantity
- Sales and Risk units are jointly responsible for earnings after risk provisions
- The BayernLB Group applies high ethical principles in its business activities

### Organisation/internal risk monitoring and reporting

BayernLB has established an appropriate management structure which plays a significant role in ensuring risks are monitored.

### Management structure



The Supervisory Board monitors and advises BayernLB's Board of Management. It is assisted in its work by the committees described below:

The Audit Committee monitors the accounting process, the effectiveness of the risk management system, particularly the internal control system and Internal Audit unit, and the correction of open findings from audits and the annual accounts.

The Risk Committee is involved in issues relating to the Risk Strategy approved by the Board of Management and the risk situation on a Group-wide basis and at BayernLB itself. The Risk Committee decides on loans requiring approval by the Supervisory Board under the German Banking Act and BayernLB's competence regulations.

The BayernLabo Committee handles matters pertaining to Bayerische Landesbodenkreditanstalt (BayernLabo) on behalf of the Supervisory Board and passes resolutions concerning BayernLabo's affairs which the Supervisory Board is responsible for. In particular, the committee monitors BayernLabo's management team.

The Nominating Committee assists the Supervisory Board to appoint new members to the Board of Management and other positions.

The Compensation Committee monitors the appropriateness of the compensation schemes for members of the Board of Management and employees who have a significant impact on BayernLB's total risk profile. It also assists the Supervisory Board to monitor the appropriateness of the compensation scheme for BayernLB's other employees.

BayernLB's Board of Management ("Group Board of Management") is responsible for providing the BayernLB Group with a proper business organisation, which, in addition to having suitable internal monitoring processes, is capable in particular of ensuring major risks are appropriately managed and monitored at Group level. To prevent conflicts of interest, Sales and Risk Office units and Trading and Settlement units are functionally separated within the business organisation.

As a committee of the Board of Management, the primary tasks of the Asset Liability Committee (ALCO) are managing and allocating the key resources of capital and liquidity, as well as managing the balance sheet structure. The Asset Liability Committee is supported by the Capital Management Committee (CMC), which mainly comprises the Chief Financial Officer and senior management from the risk control, financial control, treasury and accounting units. The Recovery Committee, which was created in December 2013, only comes into action if the Bank has to undergo restructuring in accordance with the German Minimum Requirements for the Design of Recovery Plans regulation.

At senior management level, the Liquidity Management Committee deals with asset liability management issues, the Credit Committee approves loans in the core business after applications have been reviewed by the Investment Committees, and the Restructuring Unit Credit Committee is responsible for winding down the non-core business.

To manage risks across the Group, the Group Board of Management has created several Group Boards whose members are drawn from BayernLB's Board of Management and the boards of management of the Group subsidiaries Banque LBLux S.A., Luxembourg (LBLux), Deutsche Kreditbank AG, Berlin (DKB) and MKB Bank Zrt. (MKB).

The main task of the Group Boards is to prepare recommendations on Group-wide standards for approval by the governing bodies and regularly exchange information on implementing and refining these standards.

Risk management issues are addressed using Group and bank-specific strategies. These are based on the Group Risk Guidelines and set out in detail in formal policies and manuals.

The duties of the organisational units in relation to risk management are discussed in further detail below.

### **Risk Office**

The Group Chief Risk Officer (CRO) Board advises the Group Board of Management on the standards and guidelines to be approved for managing the key risks at Group level. The Group CRO Board also serves as a forum for exchanging information on current market and risk trends, with the aim of drawing up targeted and timely measures to reduce risks.

The Risk Office of BayernLB, the parent company, comprises the Group Risk Control and Credit Analysis divisions.

The Group Risk Control division independently identifies, values, analyses, communicates, documents and monitors the main risk types at aggregated level. For the purposes of operational management of risk types and risk-bearing capacity, Group Risk Control provides the Board of Management and other governing bodies with independent and risk-relevant reports.

In addition to periodic and ad-hoc reporting on the Group's risk situation to internal decision-makers, communication also includes external risk reports filed in accordance with legal and supervisory requirements. This includes reports on the performance of the recovery indicators and other early warning indicators contained in the Minimum Requirements for the Design of Recovery Plans (MaSan) regulation in the future.

Decisions regarding risk management are made in accordance with the Business Strategy and Risk Strategy, which are harmonised with each other. Credit risk management is a joint responsibility of the Sales units and Risk Office units, with functional segregation being ensured at all times. In this management process, the Credit Analysis division is responsible for analysing, assessing and managing the risk-relevant exposures in the core business (the Risk Office role). It takes the lead in setting the credit risk strategy for individual customers, sectors, countries and special products such as leasing, project finance and acquisition finance, is responsible for ongoing credit and transaction analysis, and votes on behalf of the Risk Office in the credit approval process. The same applies to all Group companies.

## **Restructuring Unit**

The Restructuring Unit manages non-core business activities with the aim of progressively winding them down. The overall winddown strategy set by the Board of Management lays down the objectives and general principles for planning the winddown and for the credit decisions in the Restructuring Unit. The winddown strategies for individual exposures are decided by the relevant competence holders.

The portfolios to be wound down include ABSs, portions of the loan portfolio with banks and the public sector outside Germany, as well as structured financing and commercial real estate financing in certain markets and regions.

The Restructuring Unit performs the roles of both the Sales units and the Risk Office for the exposures and portfolios assigned to it for winding down. It also handles exposures in restructuring or liquidation as well as collateral.

## **Financial Office**

The primary task of the Group Chief Financial Officer (CFO) Board is to introduce and implement standards and directives for ensuring uniform accounts are prepared across the Group. The Group CFO Board also serves as a forum for exchanging information on current legal and technical issues in the fields of accounting, supervisory law, regulatory reporting by banks, taxation, business planning, controlling, capital planning and allocation, and funding and safeguarding liquidity, so that the measures needed can be implemented quickly and effectively.

Operational implementation of Group-wide accounting standards is the responsibility of the Financial Office central area, which is responsible for ensuring that the accounts are properly prepared. It is also responsible for establishing the accounting process and making sure it is effective. Its key tasks include preparing the consolidated financial statements and the Group management report, drawing up accounting policies, initiating accounting projects, and monitoring national and international developments in accounting.

The Financial Office also implements the relevant accounting standards and legal requirements on accounting, which are detailed in the directives for preparing the financial statements. An important component of the accounting-related internal monitoring system, these directives are summarised and documented in the Group Accounting Manual, and in the instructions for Group companies for preparing the annual accounts.

The consolidated financial statements and Group management report are compiled in accordance with the above-mentioned directives. They are produced by directive of the Board of Management, checked by the auditors and submitted to the Supervisory Board for approval. The Supervisory Board has set up an Audit Committee whose duties include discussing the audit reports and preparing the resolution for the Supervisory Board's approval of the consolidated financial statements and Group management report. The Audit Committee also monitors the IFRS accounting process and the efficacy of the internal monitoring, auditing and risk management system. The auditor is invited to take part in the discussions of the Audit Committee and Supervisory Board on the consolidated financial statements and report on the key findings of its audit.

The Asset Liability Management Committee (ALCO) is the umbrella and principal entity where earnings targets and risk management objectives are brought together. As a committee of the Board of Management, the primary tasks of ALCO are managing and allocating the key resources of capital and liquidity, as well as the balance sheet structure. ALCO also manages the risk/reward profile of the Bank's portfolio of its invested capital. As well as initiating and voting on Group rules, ALCO takes suitable measures within the Group when a liquidity crisis arises.

ALCO is supported by the Capital Management Committee (CMC), which mainly comprises the CFO and senior management from the risk control, financial control, treasury and accounting units. The CMC's task is to recommend capital management actions for approval by ALCO taking account of framework conditions such as directives from the Bank's owners and regulatory or EU requirements. Capital management includes changes in target regulatory capital ratios, the type and amount of the capital base and the allocation of risk positions, including ongoing monitoring of changes. Hence it is an important source of input for ALCO and the Board of Management and prepares suitable recommendations for action on matters related to capital.

The main components of the risk and earnings reporting system, in addition to the risk report, are the ALCO report and the MIS (management information system) report.

The Group Risk Control division ensures that the Board of Management and the Risk Committee of the Supervisory Board receive independent, risk-adequate reports so that the risk types can be operationally managed and risk-bearing capacity maintained. Alongside periodic reports, ad-hoc reporting is also carried out.

### **Operating Office**

The Operating Office central area pools BayernLB's operating processes and the supporting functions in the Group IT, Operations & Services and Organisation Development divisions.

The Group COO Board prepares recommendations for approval by the Group Board of Management and the governing bodies of the subsidiaries that are responsible for the management and use of information and communications technology in the BayernLB Group. The Group COO Board is particularly involved in the following areas of responsibility in the Group: organisation (structural and procedural organisation), IT and the procurement of goods and services.

### **Group Compliance**

The Group Compliance division monitors and ensures compliance with legal and supervisory requirements and reports directly to the Chief Risk Officer. It also coordinates the compliance activities of the subsidiaries.

### **Internal audit**

The Audit division audits the Bank's business operations and reports directly to the CEO. Taking a risk-oriented auditing approach, its auditing activities embrace basically all activities and processes within BayernLB, even those that have been outsourced. It also examines the efficacy and adequacy of the internal control system and risk management.

It carries out the tasks assigned to it independently of the activities, processes and functions to be audited, in accordance with applicable legal and supervisory requirements such as the German Banking Act (KWG) and Minimum Requirements for Risk Management (MaRisk). As Group internal auditor, it also supplements the internal auditing units of subordinate companies.

### **Liquidity management**

The strategic principles for dealing with liquidity risk within the BayernLB Group are set out in the Group Risk Strategy. The overriding priority of liquidity risk management and monitoring is to ensure that the BayernLB Group can meet its payment obligations and obtain funding at all times. In addition to stringently ensuring solvency, BayernLB's prime goal in liquidity management is to maintain suitable access to the market.

These strategic goals are detailed in the Group Treasury Principles, Group Pricing Guidelines and the Group Liquidity Guidelines in conjunction with the emergency plan for safeguarding liquidity for daily management. These define the processes, management tools and hedging instruments needed to avert or address potential or real acute crises. They also contain an escalation mechanism, which comes into operation when early warning signals are triggered.

During the reporting year, strategic and operational liquidity management in the BayernLB Group was the responsibility of the Group Treasury and Treasury Products divisions within the Markets business area. This is also where operational liquidity is managed on the market and ample liquidity reserves are ensured at all times. Liquidity overviews (e.g. capital flow accounts, limit utilisation ratios and Group-wide risk monitoring of liquidity risks) are produced in the Group Risk Control division of the Risk Office central area.

### **Managing credit risks**

In accordance with its business model as a corporates and real estate lender and partner to the savings banks with a regional focus on Bavaria and Germany, the largest risk for the BayernLB Group is credit risk. No significant changes have been made in the instruments and methods for measuring, controlling and monitoring credit risks from those described in the risk report in the 2012 consolidated financial statements. Detailed information is given in the risk report of the 2013 consolidated financial statements.

### **Definition**

Counterparty risks arise if a transaction results in a claim against a borrower, issuer of securities or counterparty. If these fail to meet their obligations, the Bank suffers a loss equal to the unpaid amount less the value of any realised collateral plus the related settlement costs. This definition covers both lending and guarantee risks from the credit business, and issuer and counterparty risks from trading activities.

Risks from changes in the credit rating of securities are managed primarily through the management of interest rate risks. When managing interest rate risks, a distinction is made between market-related and credit rating-related interest rate risk; this is also reflected in the separate presentation of the risk capital requirements for counterparty risks and market risks.

Country risks, which are another type of counterparty risk, are also measured, managed and monitored. Country risk is defined in the narrow sense as the risk of a country or business partner whose registered office is located in another country failing to meet its obligations on time or at all due to sovereign acts or economic or political problems (transfer and conversion risks). Country ratings are a key tool for measuring individual country risk. At BayernLB, both country risk in the narrow sense and the sum of the assumed counterparty risks of individual customers in the respective countries (domicile principle) with the exception of Germany are considered when measuring and limiting risks.

### **Organisation**

Credit risk management is carried out jointly by the Sales units and Risk Office units. In BayernLB, as the parent company, the Risk Office function is allocated in organisational terms to the Credit Analysis division of the Risk Office central area. For the reduction portfolio the functions are performed by the Restructuring Unit.

### **Risk strategy**

The Credit and Country Risk Strategy – which is part of the comprehensive Risk Strategy – is set by the Board of Management for BayernLB and the Group taking account of risk-bearing capacity considerations. A detailed credit policy is drawn up from the credit risk strategy and used as a basis for operational implementation.

Compliance with the EU conditions for transactions with borrowers based abroad is checked before executing these transactions. For the Corporates, Mittelstand & Financial Institutions business area the Investment Committee decides whether a customer and/or transaction has a connection with Germany. The Investment Committee is moreover a standing body in Corporates, Mittelstand & Financial Institutions and the highest decision-making body with authority to allocate capital and resources below the Board of Management member responsible for the business area. There is also a similar Investment Committee in the Real Estate & Savings Banks/Association business area for the Real Estate division.

The credit approval process consists of several stages. The Competence Regulations define the authority of the different competence holders based on the loan volume to be approved, the business area it is allocated to and the rating classification. Credit decisions that ultimately require approval by the Board of Management or Risk Committee of the Supervisory Board must first go through the responsible credit committee; these subordinate committees are themselves competence holders. Since the Restructuring Unit was created, credit decisions on the portfolios to be wound down have been taken by a separate credit committee, the Restructuring Unit Credit Committee. The Supervisory Board monitors risk management through its Risk Committee. The latter decides on all credits that require the approval of the Supervisory Board under the German Banking Act or the Competence Regulations.

New products and products for new markets are subjected to a stringent new product process.

The decision-making processes in the subsidiaries are similarly organised; at some subsidiaries, members of BayernLB's Board of Management are represented on the supervisory boards or the governing bodies.

### **Risk measurement and internal rating systems**

Risk is measured at portfolio level using a version of CreditRisk+, an analytical software system for quantifying default risks. The impact of an unexpected loss by an individual business partner on the whole portfolio is also calculated for risk analysis purposes. A correlation model quantifies dependencies among borrowers in the portfolio. In addition, the effects of rating migrations and uncertainties in calculating loss ratios are also taken into account.

BayernLB uses several statistically based rating procedures in which borrowers are assigned to rating classes on a 25-tier master rating scale on the basis of default probabilities. There are 22 rating classes for solvent borrowers and three classes for those in default.

BayernLB obtained regulatory approval on 1 January 2007 to use the Internal Ratings-Based approach. To maintain and refine the rating procedures, BayernLB works mainly with RSU Rating Service Unit GmbH & Co. KG and Sparkassen Rating und Risikosysteme GmbH. All rating procedures are subject to an ongoing validation process to ensure they are able to correctly determine the default probabilities in each customer and financing segment. This process draws on quantitative and qualitative analyses. These assess the rating factors, the accuracy and calibration of the procedure, the data quality and the design of the model using statistical and qualitative analyses and user feedback.

BayernLB's main rating procedures are:

- **Scorecard procedure**

The scorecard or scoring procedure is used to allocate points to certain major attributes of customers (quantitative and qualitative) based on mathematical/statistical analyses to calculate a total score for creditworthiness. The calculated scorecards are converted into rating scores using a calibration function. These risk ratings are supplemented by warning signals and cross-liability matrices

- **Simulation procedure**

The simulation procedure is principally used to classify property financing risks. This rating procedure creates scenarios for future cash flow trends and calculates rating scores and default probabilities based on loan-to-value and debt service coverage ratios through the use of default tests that differentiate between performing and non-performing loans. The quantitative risk assessment is supplemented by qualitative factors and warning signals

The 16 rating modules approved for use in the IRB approach are:

1. Banks
2. Insurers
3. Corporates (corporate clients, including municipally owned companies)
4. Savings banks standard rating
5. International regional authorities
6. Country and transfer risk
7. Supranationals
8. Leveraged finance
9. Retail customer scoring (DKB)
10. Internal assessment approach for securitisations
11. Leasing (leasing companies and real estate leasing SPVs)
12. Aircraft financing
13. International commercial real estate
14. Savings banks real estate rating
15. Project financing
16. Ship financing

Rating procedures 1-9 are scorecard procedures that measure risks at customer level. Simulation-based procedures (12-16) that in some cases take account of information on creditworthiness and, in particular, transaction-related criteria are used for the “specialised financing”. Rating procedures 10 and 11 employ both simulation and scorecard methods.

The “central governments” loan category mainly contains borrowers from the following rating procedures: international regional authorities (5), country and transfer risk (6) and supranationals (7). The “institutions” loan category comprises borrowers from the banks rating procedure (1). With the exception of securitisations (10) and retail (9), all other procedures are assigned to the “corporates” loan category.

In a project involving the company RSU Rating Service Unit, the corporates rating module was thoroughly revised. The balance sheet rating was namely redefined, based on current balance sheet data from corporate customers, to take account of the latest changes in national and international accounting standards.

The recession demonstrated that the rating procedures were for the most part robust and accurate. It became clear that taking account of market-induced factors significantly improved the depiction of the volatility of the financial markets during the crisis. These new findings have been and will continue to be integrated into the rating systems as much as possible.

The goal is to create sufficient leeway to implement risk avoidance/minimisation measures through the early detection of negative changes in the risk profile using suitable early warning indicators of risk. These indicators include prices (equities and credit default swaps), volatility, market capitalisation and other factors from peer group comparisons.

## **Risk limitation**

In keeping with MaRisk, counterparty risks at borrower and borrower unit level are monitored daily at the Group Risk Control division using a Bank-wide limitation system. The limitation process also takes account of the timing structure of default risks by sub-dividing limits into maturity bands. Comparable processes have been implemented in the subsidiaries.

To limit large credit risks, the maximum gross credit volume for each borrower unit is limited to EUR 500 million Group-wide in accordance with Section 19 para. 2 of the German Banking Act (Kreditwesengesetz (KWG)). Justified exemptions can be approved in accordance with the Competence Regulations.

To prevent risk concentrations in individual sub-portfolios, risk-based upper limits are set and monitored. Examples include sector-specific or country risk limits. Both qualitative and quantitative limits are set for sectors. In addition to the Group-wide sector limits, additional specific guidelines are set for each sector and issued by the Board of Management. Country limits at Group level are set by the Board of Management based on the country risk analysis and the vote by the Risk Office. Sector and country limits and guidelines are monitored by the Group Risk Control division in the Risk Office central area. Sector and country strategies are reviewed annually. Irrespective of this, strategies can be changed as events arise.

Another key way in which risks are limited at the BayernLB Group level is by accepting the usual types of bank collateral and valuing them on an ongoing basis. When deciding what collateral is needed, particular account is taken of the type of financing, the borrower's available assets, their value and liquidity and whether the relative costs are reasonable (costs of acceptance and ongoing valuation).

Collateral is processed and valued in accordance with directives which also set out any discounts to be applied, along with the valuation intervals. Net risk positions are valued on the basis of the liquidation value of the collateral.

The German Federal Financial Supervisory Authority (BaFin) has granted BayernLB approval to lower its regulatory capital requirements through the use of real estate liens, ship mortgages, registered liens on aircraft, guarantees, financial collateral in the form of securities and cash deposits, and credit derivatives under its IRBA approval.

In derivatives trading, the usual practice is to conclude master agreements for the purposes of close-out netting. Collateral agreements exist with certain business partners restricting the default risk associated with certain trading partners to an agreed maximum and authorising a call for additional collateral should this limit be exceeded.

Credit derivative transactions are only carried out with counterparties rated as investment grade. Replacement risk is also reduced using appropriate credit hedging agreements.

## **Risk monitoring**

A reporting system is used to constantly monitor credit exposures in terms of their financial status and collateral, compliance with limits, fulfilment of the terms of agreements, and compliance with external and internal requirements. Monitoring is backed up by means of an escalation pro-

cedure. Exposures with elevated risk are identified promptly in the early risk detection process using defined early warning indicators. Early warning indicators are regularly tested for adequacy.

Problem exposures are classified in accordance with the standard international categories (“special mention”, “substandard”, “doubtful” and “loss”) in terms of their level of risk, and a special restructuring and risk monitoring process is implemented if warranted.

Restructuring problem loans to minimise default risk can require modification to the terms originally agreed on a loan, such as changes to the interest rate, term extensions, reductions in the amount to be repaid/interest accrued or deferral agreements.

By initiating suitable measures as part of an intensive support or problem loan handling process at an early stage, BayernLB aims to minimise or completely prevent defaults from occurring.

Proper account has been taken of the risks in the credit business through risk provisions. The principles governing loan loss provisioning for problem loans establish how loans at risk of default are to be handled, valued and reported. Please see the accounting policies in the Notes of the consolidated financial statements of the BayernLB Group for details of how risk provisions are calculated and written off.

## Managing investment risks

### Definition

Investment risk (shareholding risk) comprises the BayernLB Group’s counterparty (default) risk arising from its shareholdings.

This risk entails a potential loss in value arising from the following:

- The provision of equity or equity-type financing (e.g. silent partner contributions), such as suspension of dividends, partial writedowns, losses on disposals, or reductions in hidden reserves
- Liability risks (e.g. letters of comfort) and/or profit and loss transfer agreements (e.g. assumption of losses)
- Capital contribution commitments

### Organisation

Group Risk Control is responsible for setting standards and reporting at portfolio level. BayernLB has an independent central unit with the authority to issue guidelines for all methods and processes relating to investment risk monitoring. Operational implementation of the risk management instruments is the responsibility of the business units concerned.

### Risk strategy

As part of its new strategy, BayernLB is aligning its investment portfolio to the requirements of the new business model. The goal is to hold a core portfolio of shareholdings that support business activities.

The investment portfolio is therefore divided into a core and a non-core portfolio.

The core portfolio comprises investments which expand customer and market potential, support the business model or operating processes, and also miscellaneous investments. DKB is an integral component of the core portfolio.

As part of the resizing of BayernLB, the disposal of non-core shareholdings is, however, being examined and, in some instances, sale negotiations are already under way.

Investment risks are handled in accordance with the Group Risk Strategy, which is derived from the overall Business Strategy. The Bayerische Landesbank Act, the Statutes and the Rules of Procedure of the Board of Management of BayernLB set further conditions for the Group Risk Strategy.

All major investments – DKB, LBLux and MKB – are integrated into BayernLB's annual strategy and planning process.

### **Risk measurement and monitoring**

Based on the risk inventory and the requirements of the Group Risk Strategy, compatible risk management processes, strategies and procedures are implemented in the banking subsidiaries. These investments are closely integrated into the management and monitoring process of the BayernLB Group through the individual risk types.

A classification procedure for identifying and measuring risk with clear guidelines on the early detection of risks has been implemented for all investments. Key factors in this regard are the maximum loss potential and early warning indicators.

For Solvency Ordinance (SolvV) reporting purposes, investment risks are measured using the simple risk-weighted method under SolvV where the grandfathering method under Section 338 para. 4 SolvV is not applied.

Risk capital requirements arising from investment risks in ICAAP are measured using the regulatory PD/LGD method according to the Solvency Ordinance.

Risks from investments are reported to the Board of Management in the regular risk reporting process as well as in an annual investments report using the relevant procedures (classification, early warning). If early warning signals are triggered, the decision-makers are notified without delay. Significant, critical investments are monitored in the intensive support or problem-loan processes and reported to the Board of Management on a quarterly basis. The investment report sets out in particular recommendations for action and the implementation status of measures already executed.

Where BayernLB provides both equity and debt capital, it examines any additional risks, particularly those arising from its status as a lender.

## Managing market risks

### Definition

Market risk is the risk of potential losses in value from changes in market prices (interest rates, credit spreads, exchange rates, equity and commodity prices) and other parameters (correlations, volatility) that affect prices. Accordingly, BayernLB breaks down its market risks into general and specific interest rate risk, currency risk, equity price risk, commodity risk and volatility risk.

### Organisation

The Group Risk Control division is responsible for monitoring market risks independently of Trading.

### Risk strategy

The Risk Strategy sets out the strategic principles for handling market risks and prescribes the amount of economic capital to be made available for them. Market risks may only be taken on within approved limits and are regularly measured and monitored.

The amount of economic capital provided for market risks is broken down by risk unit and market risk type, and is implemented in the form of value-at-risk (VaR) limits.

In accordance with the current Business and Risk Strategy, market risks are normally only assumed as a result of transactions on behalf of customers, including corresponding hedge transactions. Moreover, market risks may result from transactions for liquidity management, asset/liability management or the non-core businesses that are being wound down.

New products and products for new markets are subjected to a stringent new product process.

### Risk measurement

Market risks are normally calculated for operational monitoring and management by using a VaR method based on a one-day holding period and confidence level of 99 percent. In the subsidiaries, besides the historical simulation approach mainly applied by BayernLB, methods such as the scenario matrix method (LBLux) and the variance-covariance approach (MKB) are also used. Risks in the banking book are also calculated on a monthly basis in certain cases. Customer deposits at DKB are modelled using the dynamic replication method.

The methods used for measuring market risks are regularly assessed for the quality of their forecasting. In the backtesting process, the risk forecast is compared with actual outcomes (profit or loss). As of 31 December 2013, the forecasting quality of the market risk measurement methods used at BayernLB, DKB and LBLux was classified as good in accordance with the Basel traffic light approach. To avoid any potential underestimation of risk, add-on factors for risk-bearing capacity were defined for equity and interest rate risk at MKB from June 2013.

The outcomes of value-at-risk based risk measurement must always be looked at in the context of the assumptions used in the model (mainly the confidence level selected, a one-day holding period, and the use of historical data over a period of around one year to forecast future events).

For this reason, stress tests are conducted monthly on the risk positions at each Group institution simulating extraordinary changes in market prices and then the potential risks are analysed. Additional individual stress tests are used at individual bank level. The stress tests take into account all relevant types of market risk, are regularly reviewed, and their parameters modified if necessary.

BayernLB and its subsidiaries currently employ the standardised approach to calculate regulatory capital backing for trading transactions.

### **Risk limitation**

In the BayernLB Group, several tools are used to monitor and limit market risks, including value at risk (VaR) and corresponding VaR limits, risk sensitivity and stress tests, all of which form part of the mix in the assessment of risk-bearing capacity to various degrees. The method of measuring, managing and monitoring market risks described in the risk report of the 2012 consolidated financial statements has changed as follows: the limits for the individual market price risk types were supplemented on 30 April 2013 by corresponding total VaR limits to take account of correlations with different market price risk types. These total VaR limits were incorporated in the ongoing monitoring process including risk-bearing capacity.

### **Risk monitoring**

Subsidiaries are responsible for monitoring their own market risks internally with their own risk-monitoring units. Their market risks are included in BayernLB's daily risk reports. Market risks are monitored and reported independently of Trading. This takes place daily for the trading book and, at BayernLB, also for the banking book; at the subsidiaries, the banking book is in some cases monitored monthly. Besides implementing regulatory requirements, the unit monitoring trading activities ensures risk transparency and regular reporting to those responsible for positions. In the event of VaR limits being exceeded appropriate measures are taken as part of an escalation procedure.

The interest rate risk in the banking book forms part of the regular risk calculation and monitoring processes of the risk-controlling units. Contractual or legal termination rights are modelled as options and incorporated into the risk calculation.

In addition, an interest rate shock scenario of +/-200 basis points is also calculated for interest rate risk in the banking book at individual entity level and Group-wide. As at 31 December 2013, the calculated change in present value relative to liable capital at both BayernLB and the BayernLB Group was well below the 20 percent limit set in BaFin's criterion for "institutions with elevated interest rate risk".

Through the Group risk report, the Board of Management is informed monthly, and the Risk Committee of the Supervisory Board at least quarterly, about the market risk situation.

## Managing operational risks

### Definition

In line with the regulatory definition in Section 269 of the Solvency Ordinance (SolvV), the BayernLB Group defines operational risk (OpRisk) as the risk of loss resulting from inadequate or failed internal processes, from people or systems, or from external events. This includes legal risks.

Legal risks are risks of loss from non-observance of legal provisions and rulings due to ignorance, lack of diligence in applying the respective law or a delay in reacting to changes in the legal framework. Legal risks do not include the risk of loss from changes in the legal framework that could make the future business activity of BayernLB more difficult.

### Organisation

Operational risk is managed and monitored both centrally in the Group Risk Control division and locally in the individual business areas and central areas. The Group Risk Control division has the authority to establish guidelines for all methods, processes and systems. Responsibility for OpRisk management resides with the business areas and central areas. The subsidiaries manage their operational risk through their own risk-controlling units; relevant investments are included in the loss reporting procedure for the BayernLB Group.

### Risk strategy

The treatment of operational risks is set out in the Risk Strategy, operating instructions and an OpRisk handbook. The strategic objective is to minimise or avoid risk in such a way that the costs of doing so do not exceed the risk of loss from operational risks. This requires operational risks to be identified and assessed as completely as possible. The risk strategy integrates the limits on capital backing for operational risks in risk-bearing capacity (ICAAP) into the overall risk limit system.

### Risk measurement

For operational risks BayernLB uses the standardised approach (STA) set out in SolvV to calculate the capital requirements under SolvV/Basel II (Pillar I) and the risk capital requirement under the risk-bearing capacity assessment (ICAAP)/Basel II (Pillar II). The capital required for operational risks in the BayernLB Group was EUR 533 million as at 31 December 2013. BayernLB will switch to a risk-sensitive process (Op-VaR) for the risk-bearing capacity calculation in 2014.

### Risk management and monitoring

When it comes to monitoring operational risks both BayernLB Group loss data and external loss data are taken into consideration, via the OpRisk data consortium DakOR and the ÖffSchOR loss database for publicly known OpRisk losses. In addition to straightforward quantification of capital backing and stress scenarios, other risk management instruments such as risk inventories combining self-assessment and scenario analyses are also used. The stress scenarios are an integral part of the cross-risk stress scenarios in ICAAP.

## Scope of consolidation (Section 323 SolvV)

BayernLB is an institution under public law with a German banking licence and its registered office in Munich. This means that for supervisory purposes it is a parent bank that comes under SolvV.

### Consolidation matrix

The table below shows those companies directly included in the IFRS consolidated financial statements (either fully consolidated or stated at equity), and their supervisory treatment. A large number of smaller, subordinated companies are also consolidated. These do not appear here due to their marginal significance. A complete list of shareholdings pursuant to Section 285 sentence 1 no. 11 HGB and Section 313 para. 2 HGB is published separately in the electronic Federal Gazette.

### Consolidation matrix

| Name   | Regulatory treatment |              |                  | Consolidation under IFRS  |      |                  |
|--|----------------------|--------------|------------------|---------------------------|------|------------------|
|  | Consolidation        |              | Deduction method | Risk-weighted investments | Full | Valued at equity |
|  | Full                 | Proportional |                  |                           |      |                  |
| <b>Credit institutions</b>   |                      |              |                  |                           |      |                  |
| • BayernLB, Munich (parent company)                                | x                    |              |                  |                           | x    |                  |
| • Banque LBLux S.A., L - Luxembourg                                | x                    |              |                  |                           | x    |                  |
| • Deutsche Kreditbank Aktiengesellschaft, Berlin                   | x                    |              |                  |                           | x    |                  |
| • MKB Bank Zrt., H - Budapest                                      | x                    |              |                  |                           | x    |                  |
| <b>Investment companies</b>  |                      |              |                  |                           |      |                  |
| • BayernInvest Kapitalanlagegesellschaft mbH, Munich               | x                    |              |                  |                           | x    |                  |
| <b>Financial enterprises</b>                                       |                      |              |                  |                           |      |                  |
| • BayernLB Capital LLC I, USA - Wilmington                         | x                    |              |                  |                           | x    |                  |
| <b>Other</b>   |                      |              |                  |                           |      |                  |
| • BayernLB Capital Trust I, USA - Wilmington                       |                      |              |                  | x                         |      | x                |
| • Real I.S. AG Gesellschaft für Immobilien Assetmanagement, Munich |                      |              |                  | x                         |      | x                |

The scope of consolidation for supervisory purposes includes all subsidiaries where consolidation is mandatory, so that the carrying values of investments in subsidiaries are not deducted from capital (Section 323 para. 2 SolvV).

### The BayernLB Group's investments in banks

The major banking subsidiaries shown below have an independent market presence. Forming part of a close-knit network with each other and BayernLB, they are able to offer customers a wide range of products while concentrating on their own core strengths. The banking subsidiaries are integrated into BayernLB's planning process.

No restrictions or significant impediments exist preventing the transfer of funds or equity within the BayernLB Group, provided no local banking supervisory rules are contravened.

Major banking subsidiaries of BayernLB:

- Deutsche Kreditbank AG, Berlin (100 percent holding) is BayernLB's internet-based retail bank and serves as the centre of expertise for residential sector exposures, particularly in the former East Germany
- Banque LBLux S.A., Luxembourg (100 percent holding) is to be sold by the end of 2014; this is one of the conditions under the European Commission's state aid ruling. To this end, a part of its Private Banking & Wealth Management segment was sold to the asset management specialist Banque de Luxembourg in December 2013
- The EU ruling also requires that BayernLB sell its 98.6 percent holding in MKB Bank Zrt., Budapest. As a first step, it disposed of the Bulgarian MKB-Unionbank in October 2013. This was followed by the signing of the sales contract for the Romanian NEXTEBANK in December 2013

# Own funds (Sections 324 and 325 SolvV)

## Regulatory capital adequacy (solvency)

To ensure the proper amount of regulatory capital, the objectives, methods and processes below have been defined:

The starting point for the allocation of regulatory capital is the BayernLB Group's own funds planning. Own funds consist of liable capital – the sum of core capital and supplementary capital – plus tier 3 capital. Core capital consists of subscribed capital plus reserves and other capital. Supplementary capital includes profit participation certificates and long-term subordinated liabilities.

Own funds planning is based largely on the internal target core capital ratio (ratio of core capital to risk positions) and an internally set target for the overall ratio (ratio of own funds to risk positions) of the BayernLB Group. It establishes for the planning period upper limits for risk assets, market risk positions and operational risks arising from the BayernLB Group's business activities. The effects of market fluctuations – simulated in stress tests – are taken into account by means of capital buffers to ensure solvency criteria are met at all times.

As part of Group planning, regulatory capital is distributed to each planning unit. The planning units (Group units) are the defined business segments of BayernLB, Bayerische Landesbodenkreditanstalt (BayernLabo) and the subsidiaries.

Regulatory capital is allocated to Group units through a top-down distribution of limits on risk assets and market risk positions agreed by the Board of Management, with segment-specific targets and a supervisory minimum core capital ratio for the Group.

The limits on each Group unit's risk asset positions and market risk positions are constantly monitored for compliance by ALCO. The Board of Management receives monthly reports on current limit utilisations.

## Capital structure (Section 324 SolvV)

BayernLB's regulatory capital consists of paid-in nominal capital and reserves plus various other capital instruments. The major characteristics of the main capital instruments (terms and conditions) are summarised below.

### Core capital

#### Other capital – capital contributions from silent partners

Dated capital contributions from silent partners have original maturities of ten years or more. The annual dividend is dependent on capital market yields at the time of distribution plus a risk premium based on market conditions. The requirements for inclusion as core capital under the transitional provisions in Section 64m para. 1 KWG are met.

Undated capital contributions from silent partners have broadly similar terms and conditions but are perpetual and not cumulative (unpaid dividends are not carried forward). The capital-market based distribution is agreed for a ten-year time period. The requirements for inclusion as core capital according to the transitional provisions in Section 64m para. 1 KWG are met.

### **Other capital – hybrid capital**

Hybrid capital that the BayernLB Group has included as core capital is generated by issuing trust preferred securities through a special-purpose entity. This structure is perpetual, but can be terminated by BayernLB once ten years have elapsed. The dividend is dependent on capital market yields at the time of distribution plus a risk premium based on market conditions. The requirements for inclusion as core capital according to the transitional provisions in Section 64m para. 1 KWG are met.

In preparation for the tighter future capital requirements under Basel III, BayernLB made a repurchase offer on 11 October 2012 to holders of the trust preferred securities of BayernLB Capital Trust I, Wilmington. The repurchase reduced hybrid capital that year by a nominal volume of USD 600 million. In 2013, another USD 170 million was repurchased. Approximately USD 80 million thus fell under regulatory capital as at 31 December 2013.

### **Supplementary capital**

#### **Profit participation certificates**

Profit participation rights have original maturities of at least five years, though most have maturities of ten years or more or are perpetual. The annual dividend is dependent on capital market yields at the time of distribution plus a risk premium based on market conditions. The requirements for inclusion as supplementary capital under Section 10 para. 5 KWG are met.

#### **Longer-term subordinated liabilities**

Long-term subordinated liabilities have original maturities of at least five years, though most have maturities of ten years or more. Interest rates are dependent on capital market yields at the time of distribution plus a risk premium based on market conditions. The requirements for inclusion as supplementary capital under Section 10 para. 5a KWG are met.

#### **Short-term subordinated liabilities (tier 3 capital)**

The BayernLB Group had no short-term liabilities (tier 3 capital) as at 31 December 2013.

## Capital structure

The capital structure of the BayernLB Group, as stated in the SolvV report (excluding accounting impacts from the closing of financial year 2013), is shown below:

| EUR million   | 31 Dec 2013   |
|---|---------------|
| Subscribed capital  | 2,800         |
| Other eligible reserves   | 6,351         |
| Other capital under Section 10 para. 2a sentence 1 no. 8 KWG  | 3,612         |
| Funds for general banking risks under Section 340g HGB  | 1,282         |
| Other and country-specific core capital components  | 518           |
| of which: other capital, limited and with repayment incentive   | 85            |
| Deduction items under Section 10 para. 2a sentence 2 KWG  | -744          |
| of which: core capital deduction items under Section 10 para. 6 and 6a KWG  | -532          |
| <b>Total core capital under Section 10 para. 2a KWG</b>   | <b>13,819</b> |
| <b>Total of supplementary capital under Section 10 para. 2b KWG after deducting the deduction items under Section 10 para. 2b sentence 2 KWG and tier 3 capital under Section 10 para. 2c KWG</b> | <b>3,165</b>  |
| <b>Total adjusted available capital under Section 10 para. 1d KWG and eligible tier 3 capital under Section 10 para. 2c KWG</b>   | <b>16,984</b> |
| <b>Total deduction items under Section 10 para. 6 and 6a KWG</b>  | <b>-1,064</b> |
| of which: provision shortfall and expected losses under Section 10 para. 6a nos. 1 and 2 KWG  | -638          |

## Capital adequacy (Section 325 SolvV)

### Internal Capital Adequacy Assessment Process (ICAAP)

Risk-bearing capacity is monitored at BayernLB level, BayernLB Group level and at the subsidiaries using the Internal Capital Adequacy Assessment Process (ICAAP). The aim of ICAAP is to ensure that there is at any given time sufficient economic capital for the risks assumed or planned.

For risk management, BayernLB follows a liquidation-based approach in ICAAP that is designed to protect senior creditors. This is computed using internal target standards for the precision of risk measurement, which correspond to a confidence level of 99.95 percent. The method for calculating risk-bearing capacity is assessed and refined on a regular basis to ensure it takes adequate account of external factors and internal strategic targets.

The available economic capital is of suitable quality to absorb any losses and is calculated by deducting from the sum of equity and subordinated capital those items that are not available in the event of liquidation (e.g. intangible assets). A buffer for risk types that are not controlled at business unit level and/or have little controlling relevance for ICAAP is also deducted.

The Risk Strategy allows only a proportion of the available economic capital to be allocated to risk types in the course of business activities. This upper limit at Group level was set at EUR 10

billion at the start of 2013 and as at 31 December 2013 represented 59.5 percent of the entire available economic capital. Furthermore the Risk Strategy, in tandem with the Business Strategy, determines the risk profile and the framework for risk planning by dividing the allocation basis for the risk types.

The planning of economic risks for the risk-bearing capacity calculation and the planning of the available economic capital are integral parts of the Group planning process described under "Regulatory capital adequacy".

For an in-depth, forward-looking analysis of economic capital adequacy, the risk-bearing capacity calculation is based on the Business Strategy and is supplemented by stress tests. Both scenario and sensitivity analyses are carried out for this purpose. In addition to historical scenarios, the impact of adverse changes in risk factors both on specific risk types and across all risk types is also analysed using hypothetical scenarios. The latter in particular have a major role in the analysis of situational scenarios.

The liquidation-based analysis of risk-bearing capacity is supplemented by a going-concern perspective by means of the five-year loss scenario. This analyses capital adequacy with respect to the sustainability of the business model in the event of a loss that is statistically probable only once over a rolling five-year planning horizon.

Sensitivity analysis also plays a part in the comprehensive analysis of risk-bearing capacity by increasing awareness of the impact of potential changes in individual risk factors (such as the impact of changes in interest rates).

Risk-bearing capacity is quantified routinely and as required from both a liquidation and a going-concern perspective and is reported as part of the internal risk reporting, together with the results and key assumptions of the stress tests performed.

### **Capital requirements**

In 2007, BayernLB obtained approval as an IRBA institution to use the Internal Ratings-Based approach (IRBA) at Bank and Group level. Since 2008, DKB has also been included in the IRB approach for the purposes of calculating capital requirements at BayernLB Group level. 2009 saw the integration of LBLux into the IRB approach. All other BayernLB equity investments are included in the BayernLB Group using the credit risk approach (CRSA). Partial use is applied to calculate capital requirements at individual bank and at Group level.

Besides the ratings-based approach and the internal rating procedure, BayernLB uses the supervisory formula approach to calculate risk positions from securitisations.

In respect of equity exposures the simple risk-weighting method is employed where the grandfathering rule is not applicable. Capital requirements for investment units are mainly calculated using the look-through approach.

For market price risks, BayernLB uses supervisory standardised methods. Operational risks are measured using the standardised approach.

## Capital requirements for SolvV reporting

| EUR million  | 31 Dec 2013  |
|--|--------------|
| <b>Credit risk</b>   | <b>5,635</b> |
| • <b>Standardised approach</b>                                     | <b>616</b>   |
| – Central governments  | 3            |
| – Regional governments and local authorities                       | 12           |
| – Other public authorities   | 1            |
| – Multilateral development banks                                   | 0            |
| – International organisations                                      | 0            |
| – Institutions   | 7            |
| – Corporates   | 304          |
| – Retail   | 116          |
| – Exposures secured by real estate                                 | 85           |
| – Past-due items   | 58           |
| – Covered bonds issued by banks                                    | 0            |
| – Investment units   | 0            |
| – Other items  | 30           |
| • <b>IRB approach</b>  | <b>5,019</b> |
| – Central governments and central banks                            | 70           |
| – Institutions   | 664          |
| – Corporates   | 3,835        |
| – Retail   | 411          |
| of which: secured by real estate charge                            | 347          |
| qualified revolving  | 13           |
| qualified revolving other  | 51           |
| – Other non-credit-obligation assets                               | 39           |
| <b>Securitisations</b>   | <b>289</b>   |
| • <b>Securitisations under the standardised approach</b>           | <b>0</b>     |
| • <b>Securitisations under the IRB approach</b>                    | <b>289</b>   |
| <b>Risks from investments</b>                                      | <b>76</b>    |
| • <b>Grandfathered investments</b>                                 | <b>38</b>    |
| • <b>Investments under the IRB approach</b>                        | <b>38</b>    |
| – Simple risk weighting approach                                   | 38           |
| Listed investments   | 0            |
| Unlisted but sufficiently diversified investments                  | 0            |
| Other investments  | 38           |
| – Internal model approach  | 0            |
| • <b>Investments under PD/LGD approaches</b>                       | <b>0</b>     |
| <b>Market risks in the trading book</b>                            | <b>471</b>   |
| • <b>Standardised approach</b>                                     | <b>471</b>   |
| – Net interest rate exposure                                       | 391          |
| of which: general and specific price risk                          | 342          |
| specific price risk for securitisation exposures                   | 0            |
| specific price risk in correlation trading portfolio               | 0            |
| – Net equity exposure  | 5            |
| – Total currency exposure  | 22           |
| – Commodities exposure   | 53           |
| – Other market risk exposures                                      | 0            |
| • <b>Internal model approach</b>                                   | <b>0</b>     |
| <b>Operational risks</b>   | <b>533</b>   |
| • <b>Basic indicator approach</b>                                  | <b>0</b>     |
| • <b>Standardised approach</b>                                     | <b>533</b>   |
| • <b>Advanced measurement approaches</b>                           | <b>0</b>     |
| <b>Capital requirements</b>  | <b>7,004</b> |
| <b>Other or temporary capital requirements</b>                     |              |
| Additional capital requirements under Section 339 para. 5a/b SolvV | 983          |

## Capital ratios

| in %   | Total capital ratio | Core capital ratio |
|--|---------------------|--------------------|
| <b>Consolidated banking groups</b>               |                     |                    |
| • BayernLB Institutsgruppe, Munich               | 19.4                | 15.8               |
| • BayernLB, Munich                               | 28.0                | 22.4               |
| <b>Subsidiaries*</b>                             |                     |                    |
| • Banque LBLux S.A., L - Luxembourg              | 23.4                | 14.3               |
| • Deutsche Kreditbank Aktiengesellschaft, Berlin | 9.3                 | 8.2                |
| • MKB Bank Zrt., H - Budapest                    | 13.7                | 10.4               |

\* Calculated in accordance with SolvV or local reporting regulations, individual institution level only

# Requirements on risk types (Sections 326 to 336 SolvV)

## Counterparty risks: general disclosure requirements for all institutions (Section 327 SolvV)

### Total exposure by credit risk-bearing instrument

Pursuant to Sections 48 and 99 SolvV, the exposure amount depends on the basis used for calculation and on the credit conversion factor (CCF). Exposures under SolvV arise from:

- Counterparty risks (Sections 9, 10, 11 and 13)
- Netting exposures (Section 12)
- Prepayment risks (Section 14)
- Settlement risks (Sections 15 and 16)

Total exposure is thus based on the individual exposure amount before credit risk mitigation techniques and after CCF. The credit equivalent amount is shown for derivative instruments.

Investment instruments and securitisations disclosed under Section 327 SolvV are not included in the breakdown as they have their own disclosure tables. Miscellaneous exposure amounts that are independent of credit are likewise omitted.

### Total exposure by credit risk-bearing instrument

| EUR million  | Loans, commitments,<br>other non-derivative<br>off-balance sheet<br>assets | Securities    | Derivative<br>instruments |
|--------------|--|---------------|---------------------------|
| <b>Total</b> | <b>198,945</b>   | <b>33,515</b> | <b>9,423</b>              |

### Total exposure by geographical region

| EUR million                    | Loans, commitments,<br>other non-derivative<br>off-balance sheet<br>assets | Securities    | Derivative<br>instruments |
|--------------------------------|--|---------------|---------------------------|
| Africa                         | 152  | 15            | 0                         |
| Asia                           | 1,239  | 1,233         | 64                        |
| Caribbean                      | 58   | 10            | 0                         |
| Latin America                  | 543  | 0             | 4                         |
| Central and Eastern Europe/CIS | 7,889  | 159           | 234                       |
| Middle East                    | 1,525  | 0             | 165                       |
| North America                  | 6,173  | 3,160         | 1,188                     |
| Western/Central Europe         | 181,067  | 28,918        | 7,750                     |
| Other                          | 300  | 19            | 18                        |
| <b>Total</b>                   | <b>198,945</b>   | <b>33,515</b> | <b>9,423</b>              |

### Total exposure by sector

| EUR million   | Loans, commitments,<br>other non-derivative<br>off-balance sheet<br>assets | Securities    | Derivative<br>instruments |
|---|--|---------------|---------------------------|
| Other monetary intermediation*  | 32,353   | 20,279        | 3,940                     |
| Public administration and defence   | 30,878   | 10,964        | 866                       |
| Real estate activities  | 28,764   | 0             | 262                       |
| Households: Employees   | 21,801   | 0             | 13                        |
| Electricity, gas, steam and air conditioning supply                         | 16,423   | 146           | 722                       |
| Miscellaneous real estate activities  | 11,811   | 0             | 853                       |
| Land transport  | 3,478  | 122           | 240                       |
| Office administrative, office support and other business support activities | 2,433  | 79            | 329                       |
| Other credit granting   | 1,225  | 1,440         | 160                       |
| Air transport   | 2,574  | 0             | 247                       |
| Other   | 47,206   | 485           | 1,791                     |
| <b>Total</b>  | <b>198,945</b>   | <b>33,515</b> | <b>9,423</b>              |

\* Without central banks

The sectors are listed in the order of their codes pursuant to KWG.

### Total exposure by residual maturity

| EUR million            | Loans, commitments,<br>other non-derivative<br>off-balance sheet<br>assets | Securities    | Derivative<br>instruments |
|------------------------|--|---------------|---------------------------|
| > 0 years to ≤ 1 year  | 44,712   | 4,932         | 2,079                     |
| > 1 year to ≤ 5 years  | 45,985   | 21,377        | 1,970                     |
| > 5 years, no maturity | 108,249  | 7,206         | 5,374                     |
| <b>Total</b>           | <b>198,945</b>   | <b>33,515</b> | <b>9,423</b>              |

The amounts as at 31 December 2013 do not differ materially from the average amounts over that year (Section 327 para. 2 no. 1 SolvV).

### **Risk provision procedure**

To calculate risk provisions, customer relationships in the BayernLB Group are analysed at quarterly intervals as a rule. Specific loan loss provisions are established for significant individual credit exposures if objective indications of impairment exist with an impact on future expected cash flows. Objective indications include, for instance, interest and capital repayment arrears greater than 30 days or a rating of 19 or worse on a scale of 1-25.

The size of the specific loan loss provision is the difference between the carrying amount of the receivable and the net present value of future expected incoming cash flows calculated on the basis of the original effective interest rate using the discounted cash flow method. Additions to or releases of risk provisions are made if expectations of cash flows change. Unwinding – the change in the net present value of future expected cash flows over the period – is reported as interest income; the current interest payments received are not subsequently recognised as net interest income but counted as repayments.

For portfolios composed of similar, immaterial receivables, flat-rate specific loan loss provisions are made on the basis of collective risk assessment. These are also reported under the specific loan loss provisions due to creditworthiness risks.

For material and immaterial receivables for which no indications of impairment have been detected on individual examination and no flat-rate specific loan loss provisions have been made, portfolio provisions based on creditworthiness factors are calculated on the basis of historical probabilities of default and loss rates. This uses a procedure based on parameters derived from the Basel II system that are regularly assessed.

Country risks (transfer risk and general political risk) are reflected by making a portfolio provision on the basis of country risk-specific probabilities of default and loss rates if these risks have not already been taken into account through specific loan loss provisions.

Non-recoverable receivables are derecognised; this is carried out by utilising specific loan loss provisions that have already been made. Bad debt losses for which no or insufficient loan loss provisions have been made are charged to existing portfolio provisions (utilisation). An addition of the same size is made to the portfolio provision, which is reported as a direct writedown in risk provisions in the credit business.

### **Definition of “in default” or “non-performing”**

Default criteria are incorporated in the rating system within the rating process. Relevant default criteria are:

- (1) The individual borrower is past due more than 90 days on a material liability to BayernLB.
- (2) The Bank considers it unlikely that the individual borrower will pay its credit obligations to BayernLB in full, without recourse by the Bank to actions such as realising collateral (if held).
- (3) The Bank consents to a mandatory restructuring/workout of the credit obligation, which will result in a diminished financial obligation of the individual borrower on the basis of material forgiveness or postponement of principal, interest or fees.
- (4) The Bank makes a value adjustment or partial writedown due to a significant deterioration in credit quality subsequent to taking on the credit risk.
- (5) The Bank makes a full writedown of irrecoverable receivables.
- (6) The Bank sells part or all of the receivable of an individual borrower at a material, risk-related economic loss.
- (7) The Bank has filed for the individual borrower’s insolvency or made a similar application in respect of the individual borrower’s credit obligations to BayernLB, or the individual borrower has sought or has been placed in bankruptcy or similar protection such that this avoids or delays repayment of a credit obligation to BayernLB.

These default criteria take account of the definitions in the Solvency Ordinance, under which “loans in default” fall within rating class 22 (criteria (1), (2), (3) or (4)) and “non-performing loans” within rating classes 23 (criteria (3) or (4)) and 24 (criteria (5), (6) and (7)).

BayernLB’s individual borrowers are also classed as “in default” or “non-performing” if they meet any of the default criteria of any subsidiary belonging to the BayernLB Group.

### **Changes in risk provisions**

The following three tables show risk provisions under HGB and therefore cannot be compared with the presentation of risk provisioning under IFRS for the BayernLB Group.

## Changes in risk provisions

| EUR million                       | Opening balance as at<br>1 Jan 2013 | Additions | Releases | Utilisations | Exchange rate-related<br>and other changes | Closing balance as at<br>31 Dec 2013 |
|-----------------------------------|-------------------------------------|-----------|----------|--------------|--|--------------------------------------|
| Specific loan loss provisions     | 2,657                               | 872       | -406     | -558         | -84  | 2,481                                |
| Provisions in the credit business | 157                                 | 195       | -134     | -36          | -65  | 117                                  |
| General loan loss provisions*     | 261                                 | 501       | -82      | -473         | -3   | 204                                  |

\* Includes GLLPs on positions on and off the balance sheet

## Loans in default and non-performing loans by sector

| EUR million   | Receivables    |              | Closing balance |            |            | Net of additions/releases |            |            | Direct writedowns | Recoveries on written<br>down receivables |
|---|----------------|--------------|-----------------|------------|------------|---------------------------|------------|------------|-------------------|---|
|   | Non-performing | In default   | SLLP            | GLLP       | Provisions | SLLP                      | GLLP       | Provisions |                   |   |
| Other monetary<br>intermediation*   | 821            | 0            | 523             |            | 45         | 15                        |            | 44         | -429              |   |
| Public administration<br>and defence  | -              | -            | 0               |            | -          | 0                         |            | -          | -                 |   |
| Real estate activities  | 968            | 52           | 321             |            | 2          | 64                        |            | -3         | -1                |   |
| Households: Employees   | 708            | 29           | 243             |            | 3          | 91                        |            | -4         | -10               |   |
| Electricity, gas, steam and<br>air conditioning supply                            | 221            | 9            | 59              |            | 0          | 36                        |            | 0          | -3                |   |
| Miscellaneous real estate<br>activities   | 914            | 275          | 174             |            | 18         | 7                         |            | 18         | -5                |   |
| Land transport  | 391            | 4            | 105             |            | 0          | 4                         |            | 1          | 0                 |   |
| Office administrative, office<br>support and other business<br>support activities | 138            | 1            | 45              |            | 4          | 1                         |            | 4          | 0                 |   |
| Other credit granting   | 94             | 0            | 50              |            | -          | -11                       |            | -          | -                 |   |
| Air transport   | 0              | 0            | 0               |            | -          | 0                         |            | -          | -                 |   |
| Other   | 1,267          | 695          | 961             |            | 44         | 259                       |            | 0          | -23               |   |
| <b>Total</b>  | <b>5,522</b>   | <b>1,066</b> | <b>2,481</b>    | <b>204</b> | <b>117</b> | <b>466</b>                | <b>419</b> | <b>61</b>  | <b>-473</b>       | <b>31</b>                                 |

\* Without central banks

## Loans in default and non-performing loans by geographical region

| EUR million                        | Receivables    |              | Closing balance |            |            | Net of additions/releases |            |            | Direct writedowns | Recoveries on written down receivables |
|------------------------------------|----------------|--------------|-----------------|------------|------------|---------------------------|------------|------------|-------------------|--|
|                                    | Non-performing | In default   | SLLP            | GLLP       | Provisions | SLLP                      | GLLP       | Provisions |                   |  |
| Africa                             | 15             | 0            | 5               |            | 0          | 5                         |            | 0          | 0                 |  |
| Asia                               | 9              | 1            | 2               |            | 0          | -2                        |            | 0          | 0                 |  |
| Caribbean                          | 0              | 0            | 0               |            | 0          | 0                         |            | 0          | 0                 |  |
| Latin America                      | 3              | 0            | 3               |            | 0          | -1                        |            | 0          | 0                 |  |
| Central and Eastern Europe/<br>CIS | 1,235          | 681          | 892             |            | 45         | 224                       |            | 22         | -401              |  |
| Middle East                        | 223            | 48           | 23              |            | 0          | 15                        |            | 0          | -14               |  |
| North America                      | 346            | 7            | 65              |            | 123        | -24                       |            | -29        | -3                |  |
| Western/Central Europe             | 3,653          | 329          | 1,489           |            | -51        | 254                       |            | 69         | -55               |  |
| Other                              | 40             | 0            | 2               |            | 0          | -5                        |            | 0          | 0                 |  |
| <b>Total</b>                       | <b>5,522</b>   | <b>1,066</b> | <b>2,481</b>    | <b>204</b> | <b>117</b> | <b>466</b>                | <b>419</b> | <b>61</b>  | <b>-473</b>       | <b>31</b>                              |

All default and non-performing loans are shown in their gross credit volumes as they appear in the risk report.

## CRSA loan categories (Section 328 SolvV)

### CRSA loan categories framework

Only external ratings from rating agencies Moody's and Standard & Poor's are used to assess creditworthiness in the standardised approach. Both have been specified for all CRSA loan categories.

The external ratings comprise ratings for issuers, issues and countries. As the two rating agencies produce reports on a large number of countries, country classifications by export credit insurance agencies are not taken into account.

Issuers' credit ratings are used for unrated loans that are not ranked as subordinate.

#### Total exposure under CRSA before and after credit risk mitigation techniques and by risk weighting

| Risk weighting<br>in % | Total exposure<br>before credit risk<br>mitigation | Total exposure<br>after credit risk<br>mitigation | IRBA<br>(investments)<br>EUR million |
|------------------------|--|---|--------------------------------------|
|                        | CRSA<br>EUR million                                | CRSA<br>EUR million                               |                                      |
| 0                      | 39,568   | 47,790  | 0                                    |
| 10                     | 0  | 0   | 0                                    |
| 20                     | 1,586  | 1,230   | 0                                    |
| 35                     | 2,814  | 2,814   | 0                                    |
| 50                     | 324  | 362   | 0                                    |
| 75                     | 5,644  | 1,881   | 0                                    |
| 100                    | 8,279  | 4,939   | 0                                    |
| 150                    | 476  | 239   | 0                                    |
| Other risk weighting   | 50   | 50  | 130                                  |

This table shows CRSA exposures, including equity and other credit-independent exposures, before and after credit risk mitigation techniques pursuant to Section 328 SolvV (after credit conversion factors). Substitution effects result in the replacement of exposures with originally higher risk weightings by those with lower risk weightings; this is especially evident in risk weighting class 0 percent. IRBA exposures rated by regulatory risk weightings (under Section 329 SolvV) are also shown.

#### Disclosure of loan categories where the IRB approach is used (Section 335 SolvV)

##### IRBA loan categories framework

The BayernLB Group uses a uniform master rating system for all rating procedures and all loan categories. This enables comparisons of rating classes across all customer segments. There are 22 rating classes for solvent borrowers and three classes for those in default. The boundaries of each rating class are set by specific upper and lower PD limits.

The allocation of a borrower with an IRBA exposure to BayernLB's rating systems is governed by the scope of application defined in the rating process. Criteria-compliant application is ensured by the respective authorisation system of the rating systems.

#### Total exposure under the IRB approach by probability of default

|                     | PD category<br>0% to <= 0.5% |                                  | PD category<br>0.5% to <= 5% |                                  | PD category<br>5% to < 100% |                                  | Default<br>PD = 100%    |                                  | Total<br>(excluding<br>defaults) |                                  |
|---------------------|------------------------------|----------------------------------|------------------------------|----------------------------------|-----------------------------|----------------------------------|-------------------------|----------------------------------|----------------------------------|----------------------------------|
|                     | Exposure<br>EUR million      | Avg. risk weigh-<br>ting<br>in % | Exposure<br>EUR million      | Avg. risk weigh-<br>ting<br>in % | Exposure<br>EUR million     | Avg. risk weigh-<br>ting<br>in % | Exposure<br>EUR million | Avg. risk weigh-<br>ting<br>in % | Exposure<br>EUR million          | Avg. risk weigh-<br>ting<br>in % |
| Central governments | 56,553                       | 2                                | 19                           | 95                               | 4                           | 223                              | 0                       | –                                | 56,576                           | 2                                |
| Institutions        | 21,656                       | 22                               | 3,761                        | 84                               | 133                         | 177                              | 664                     | –                                | 25,551                           | 32                               |
| Corporates          | 60,256                       | 35                               | 22,042                       | 94                               | 2,877                       | 197                              | 2,846                   | –                                | 85,175                           | 56                               |
| <b>Total</b>        | <b>138,446</b>               | <b>19</b>                        | <b>25,822</b>                | <b>93</b>                        | <b>3,014</b>                | <b>196</b>                       | <b>3,511</b>            | <b>–</b>                         | <b>167,302</b>                   | <b>34</b>                        |

The reported exposure amounts are IRBA exposures pursuant to Section 99 SolvV (after credit risk mitigation techniques and after conversion factors) provided they can be allocated to PD categories. No risk weighting is calculated for exposures with a PD of 100 percent (default); Sections 104ff SolvV apply instead.

#### Total exposure under the IRB approach by default category (retail, only DKB)

|  | PD category<br>0% to <= 0.5% |                  |                             | PD category<br>0.5% to <= 5% |                  |                             | PD category<br>5% to < 100% |                  |                             | Default<br>PD = 100%    |                  |                             | Total                   |                  |                             |
|--|------------------------------|------------------|-----------------------------|------------------------------|------------------|-----------------------------|-----------------------------|------------------|-----------------------------|-------------------------|------------------|-----------------------------|-------------------------|------------------|-----------------------------|
|  | Exposure<br>EUR million      | Avg. LGD<br>in % | Avg. risk weighting<br>in % | Exposure<br>EUR million      | Avg. LGD<br>in % | Avg. risk weighting<br>in % | Exposure<br>EUR million     | Avg. LGD<br>in % | Avg. risk weighting<br>in % | Exposure<br>EUR million | Avg. LGD<br>in % | Avg. risk weighting<br>in % | Exposure<br>EUR million | Avg. LGD<br>in % | Avg. risk weighting<br>in % |
| Construction financing                     | 5,617                        | 27               | 14                          | 3,472                        | 28               | 33                          | 985                         | 33               | 172                         | 558                     | 52               | 78                          | 10,633                  | 29               | 38                          |
| Qualifying revolving<br>retail receivables | 3,041                        | 54               | 2                           | 357                          | 53               | 32                          | 52                          | 54               | 109                         | 7                       | 68               | 21                          | 3,457                   | 54               | 7                           |
| Other retail loans                         | 743                          | 55               | 23                          | 705                          | 54               | 57                          | 120                         | 54               | 120                         | 115                     | 73               | 87                          | 1,682                   | 55               | 49                          |
| <b>Total</b>                               | <b>9,401</b>                 | <b>38</b>        | <b>11</b>                   | <b>4,534</b>                 | <b>34</b>        | <b>37</b>                   | <b>1,157</b>                | <b>36</b>        | <b>164</b>                  | <b>680</b>              | <b>56</b>        | <b>79</b>                   | <b>15,772</b>           | <b>37</b>        | <b>33</b>                   |

Pursuant to Section 335 para. 2 no. 3 SolvV, institutions are required to publish the above table only if they apply the IRB approach for retail portfolios. As these procedures are applied in the BayernLB Group only by DKB, the amounts shown relate only to DKB.

### **Use of internal estimates for purposes other than calculating risk-weighted exposure under IRBA**

Internal estimates of the probability of default (PD) and loss given default (LGD) rates are important parameters in risk management and credit decisions. In carrying out advance calculations (pricing), the minimum margin is calculated. This takes account of the credit ratings from the internal rating procedures and loss given default estimates, which are important input parameters in calculating risk and capital costs.

In addition to regulatory risk limitation, the Bank manages its risk-bearing capacity from an economic perspective. Assessments of economic risk-bearing capacity take account of, among other things, findings from the internal rating systems. Risk-bearing capacity is ensured by limiting available economic capital by risk type, business area and central area. The Credit Committee and Board of Management are informed about the economic risk-bearing capacity in a monthly report. A risk-bearing capacity report at Group level is also produced.

Ratings also play an important role in credit approvals and credit processing. For example, the Competence Regulations are based (partly) on ratings. Each loan is classified according to its level of risk. Different types of support are given: normal support, intensive support or problem loan treatment. Loans allocated to the intensive support and problem loan handling processes are subdivided into the “special mention” (only intensive support), “substandard”, “doubtful” and “loss” categories.

### **Management and recognition of credit risk mitigation techniques**

See the section “Credit risk mitigation techniques: disclosure for CRSA and IRBA (Section 336 SolvV)”.

### **Rating system control mechanisms**

The rating systems have technical control mechanisms that examine both the completeness and, where possible, the plausibility of individual data and their combination with other data. As a further control, ratings are approved in line with the dual control principle. With the exception of non-risk relevant business within the meaning of MaRisk, only the Risk Office may approve ratings.

The Group Risk Control division, which forms part of the Risk Office, is independent from the business areas. The counterparty risk monitoring unit, which is assigned to this area, is responsible for introducing, developing, maintaining and optimising rating systems worldwide.

All rating procedures are subject to ongoing validation. The validation process meets SolvV requirements. This process draws on quantitative and qualitative analyses.

## Expected and actual losses in the credit business

The tables below are only relevant for the IRB approach. Actual losses consist of utilisations of SLLPs and direct writedowns less recoveries on written down receivables (HGB basis).

The expected loss (EL) calculation includes loans that are performing or in default based on a one-year default probability. Loans in default are considered to have a 100 percent probability of default (PD). Based on the definition of default under SolvV (e.g. "90 days in arrears"), customers are classed as "in default" very early on, before the institution has experienced any actual losses ("recovery"). In the event of realisation, actual losses are not immediately shown, as average settlement times for exposures/customers may take several years.

The risk provision process is also a multi-year process in which several effects need to be taken into account (cyclicality, SLLP utilisation vs. writeback etc.).

The items "construction financing", "qualifying revolving retail receivables" and "other retail loans" relate only to DKB.

### Expected losses in the credit business

| EUR million                             | 2013          |             | 2012          |             | 2011          |             |
|---|---------------|-------------|---------------|-------------|---------------|-------------|
|   | Expected loss | Actual loss | Expected loss | Actual loss | Expected loss | Actual loss |
| Central governments                     | 0             | 0           | 1             | 0           | 87            | 0           |
| Institutions                            | 324           | 26          | 370           | 43          | 361           | 139         |
| Corporates                              | 1,538         | 135         | 1,838         | 274         | 1,595         | 149         |
| Construction financing                  | 346           | 30          | 358           | 1           | 26            | 3           |
| Qualifying revolving retail receivables | 10            | 9           | 10            | 0           | 1             | 0           |
| Other retail loans                      | 100           | 29          | 103           | 9           | 14            | 2           |
| <b>Total</b>                            | <b>2,318</b>  | <b>229</b>  | <b>2,680</b>  | <b>327</b>  | <b>2,084</b>  | <b>293</b>  |

### Actual losses in the credit business

| EUR million                             | Loss in 2013 | Loss in 2012 | Change     |
|---|--------------|--------------|------------|
| Central governments                     | 0            | 0            | 0          |
| Institutions                            | 26           | 43           | -17        |
| Corporates                              | 135          | 274          | -139       |
| Construction financing                  | 30           | 1            | 29         |
| Qualifying revolving retail receivables | 9            | 0            | 9          |
| Other retail loans                      | 29           | 9            | 20         |
| <b>Total</b>                            | <b>229</b>   | <b>327</b>   | <b>-98</b> |

Actual losses in 2013 went down by around 1/3 from the previous year, especially in the loan categories “corporates” and “institutions”. In the “construction financing” loan category, actual losses rose slightly as a result of the complete exposure winddown following a portfolio streamlining procedure undertaken in 2013.

The forecast probability of default declined slightly, lying in 2013 somewhat below the three-year average and thus in sync with the reduced loss.

### **Credit risk mitigation techniques: disclosure for CRSA and IRBA (Section 336 SolvV)**

#### **Qualitative framework for credit risk mitigation techniques**

Sound collateral is requested for the purpose of hedging credit risk exposure. BayernLB follows the principle that real collateral (particularly charges on property) is preferable to debt undertakings.

Procedures for accepting collateral (formalities and requirements) are governed by the internal processing guidelines for each type of collateral.

BayernLB also uses regulatory credit risk mitigation techniques. The German Federal Financial Supervisory Authority (BaFin) has granted BayernLB approval to lower its regulatory capital requirements through the use of real estate liens, ship mortgages, registered liens on aircraft, guarantees, financial collateral in the form of securities and cash deposits, and credit derivatives under its IRBA approval.

Credit derivative transactions are only carried out with counterparties with investment-grade ratings. Collateral agreements exist with certain business partners restricting the default risk associated with certain trading partners to an agreed maximum and authorising a call for additional collateral should this limit be exceeded. Most counterparties in the credit derivatives business are banks.

Specialists are responsible for ensuring these agreements are properly documented, administered and monitored on an ongoing basis. Monitoring is computer-aided.

The collateral policy sets out the requirements for valuing and administering collateral. To manage collateral, a collateral management system has been put in place where valuation criteria are documented. To ensure constant legal enforceability, contracts are usually standardised and changes in the law – particularly foreign legal systems – are monitored on an ongoing basis in cooperation with other institutions.

The procedure used to calculate and determine the value of the collateral must be documented clearly and meaningfully in line with defined requirements. If expert opinions are available, it must be ensured that information on marketability and liquidity used to assess liquidation value is available. Expected pro-rata shares from insolvencies and liquidations are recognised only if there is a high probability that they will actually be paid or if the liquidator or insolvency administrator has clearly shown in writing and in figures that there is an expectation of such shares being paid, indicating the anticipated date of payment.

As part of the reporting, the key types and structures of eligible collateral are analysed and assessed for concentrations. Concentration risks exist in relation to collateral for real estate and guarantees. Major guarantors (guarantees and eligible sureties) are reported on a quarterly basis. Most are loan collateral guarantees and first-demand guarantees. Guarantors mainly comprise export credit insurers, public-sector customers and financial institutions (particularly guarantee banks). In the guarantees category, the most important guarantor for BayernLB are public-sector institutions in Germany, which account for around 80 percent of the total.

#### Total collateralised exposures (excluding securitisations)

| EUR million                                | Financial collateral under Sec. 154 sent. 1 no. 1 |            | Other eligible IRBA collateral under Sec. 154 sent. 1 no. 3 |               | Eligible guarantees under Sec. 154 sent. 1 no. 2 |               |
|--|---|------------|---|---------------|--|---------------|
|  | CRSA  | IRBA       | CRSA  | IRBA          | CRSA   | IRBA          |
| Central governments                        | 0   | 1          | 0   | –             | 8  | 969           |
| Regional governments and local authorities | 0   | –          | 0   | –             | 22   | –             |
| Other public authorities                   | 12  | –          | 0   | –             | 395  | –             |
| Multilateral development banks             | 0   | –          | 0   | –             | 0  | –             |
| International organisations                | 0   | –          | 0   | –             | 0  | –             |
| Institutions                               | 23  | 51         | 0   | 4,305         | 5  | 2,956         |
| Covered bonds issued by banks              | 0   | –          | 0   | –             | 0  | –             |
| Corporates                                 | 377   | 674        | 0   | 23,808        | 3,045  | 6,915         |
| Retail                                     | 4   | 6          | 0   | 6,782         | 3,773  | 10            |
| Exposures secured by real estate           | 0   | –          | 2,969   | –             | 0  | –             |
| Investment units                           | 0   | –          | 0   | –             | 0  | –             |
| Investments (shareholdings)                | 0   | –          | 0   | –             | 0  | –             |
| Other items                                | 0   | –          | 0   | –             | 247  | –             |
| Past-due items                             | 0   | –          | 0   | –             | 0  | –             |
| <b>Total</b>                               | <b>416</b>  | <b>732</b> | <b>2,969</b>  | <b>34,895</b> | <b>7,495</b>                                     | <b>10,850</b> |

The first part of the table provides a breakdown of financial collateral, the second part shows other collateral eligible under IRBA and the third part shows guarantees. The other collateral eligible under IRBA in the CRSA is calculated from the loan category “exposures secured by real estate”.

There is a guarantee agreement with the Free State of Bavaria for the Bank’s securitisation portfolio. As this is a structural component of the originator exposure, it is not included in the table. For further information, see the section on securitisations.

## Derivative counterparty risk exposures and netting exposures (Section 326 SolvV)

### Capital allocation/allocation of upper limits for loans to counterparties

Within the BayernLB Group, derivative instruments are mostly employed by BayernLB. Banks and public-sector customers are the main counterparties in the derivatives business.

BayernLB does not allocate capital separately or limit default risks for counterparties with derivatives exposures. Both are conducted as part of the general process of limiting counterparty risk. In addition, the regulatory and internal management methods for large credit risks also apply.

See the section “Internal Capital Adequacy Assessment Process (ICAAP)” for information on capital allocation for risk types.

### Measures to mitigate risks

In derivatives trading, the usual practice is to conclude master agreements for the purposes of close-out netting. Collateral agreements have been made with certain business partners restricting default risk to an agreed maximum and authorising a call for additional collateral should this limit be exceeded. Actual collateral needs are regularly determined using mark-to-market valuations. Collateral calls are normally met by cash or government bonds.

Current economic risk is thereby reduced to a contractually agreed threshold or a minimum transfer amount that has not yet been reached. All collateral accepted is systematically documented.

BayernLB uses derivative instruments to reduce market risks, especially counterparty risk. Derivative instruments are integrated into the management systems for the market risks and counterparty risks described above.

### Correlation between market risk and counterparty risk

Borrower risks are a subset of counterparty risk and are calculated separately from market risk. The same applies to counterparty risk from derivatives transactions.

In risk-bearing capacity reporting at Group level, aggregation by risk type currently takes no account of the impact of diversification through correlations and is therefore conservative.

### Collateral increases in the event of rating downgrades

A small number of derivative OTC transactions have been concluded that contractually require collateral to be provided or increased in the event that one of BayernLB’s external ratings is downgraded. The amount of collateral to be provided in such an event would not affect BayernLB’s risk-bearing capacity.

## Derivative counterparty risk exposures and netting exposures

### Positive replacement values

| EUR million                     | Positive replacement values before netting and collateral | Netting options | Eligible collateral | Positive replacement values after netting and collateral |
|---------------------------------|---|-----------------|---------------------|--|
| Interest rate-related contracts | 20,080  | –               | –                   | –  |
| Currency-related contracts      | 2,408   | –               | –                   | –  |
| Equity/index-related contracts  | 410   | –               | –                   | –  |
| Credit derivatives              | 11  | –               | –                   | –  |
| Commodity-related contracts     | 303   | –               | –                   | –  |
| Other contracts                 | 0   | –               | –                   | –  |
| <b>Total</b>                    | <b>23,212</b>   | <b>7,490</b>    | <b>633</b>          | <b>15,088</b>  |

### Counterparty risk

|                            | Maturity method | Fair value method | Standardised method | Internal model |
|----------------------------|-----------------|-------------------|---------------------|----------------|
| Counterparty risk exposure | 2               | 3,321             | 38                  | 0              |

### Credit derivatives (a)

|                                       | Nominal value of hedging |
|---------------------------------------|--------------------------|
| Credit derivatives (protection buyer) | 0                        |

### Credit derivatives (b)

| Nominal value        | Used for own credit portfolio |      | As intermediary |
|----------------------|-------------------------------|------|-----------------|
|                      | Purchased                     | Sold |                 |
| Credit default swaps | 434                           | 427  | 0               |
| Total return swaps   | 500                           | 0    | 0               |
| Credit options       | 0                             | 0    | 0               |
| Other                | 0                             | 0    | 0               |

The first section of the table shows positive replacement values (defined as the positive fair value of the derivative before add-on) pursuant to SolvV disclosure requirements. The reductions in positive replacement values shown were due to netting agreements.

The second section (counterparty risk) shows risk-weighted assets (RWA) for derivatives under the mark-to-market method/standardised method.

The third section, credit derivatives (a), shows hedging transactions with credit derivatives that are treated as sureties and are therefore classed in regulatory terms as off-balance sheet items in Solvency Ordinance reports.

Trading positions in credit derivatives are shown in the fourth section, credit derivatives (b).

BayernLB acts as both protection seller and protection buyer in respect of credit default swaps (CDSs). CDS positions are measured and monitored daily at individual transaction level. Profit and loss positions are calculated every day on the basis of this valuation.

Total return swaps (TRSs) are used by BayernLB for a number of business purposes, primarily to free up liquidity. TRSs are shown at the nominal value (not at exposure at default (EAD)) to the counterparty, with each underlying transaction being hedged.

### Investments in the banking book (Section 332 SolvV)

#### Objectives of the investment portfolios

Investments at BayernLB level are divided into two portfolios: core investments and non-core investments. Core investments include equity investments that are conducive to BayernLB's business activities. Investments that are being considered for sale under BayernLB's realignment are allocated to non-core investments.

Core investments:

- The Group's strategic subsidiaries: investments that form an integral part of BayernLB's business model to expand; BayernLB has managerial control
- Investments that are in line with the business model; investments that are conducive to the business activities in the core segments
- Investments that support operating processes; investments undertaken to meet banking-related and/or non-banking related operating requirements
- Other investments: investments that are specifically conducive to neither BayernLB's business model nor to its operating processes, e.g. investments made on behalf of the public sector

Non-core investments:

- Investments which BayernLB plans to sell as part of its realignment

The EU Commission has yet to publish a version of its detailed list of conditions that protects commercial confidentiality, i.e. one in which certain names are omitted. Section 26a para. 2 KWG (disclosure by banks) is therefore being applied in such a way that BayernLB's investments are not allocated by name to the objectives of the investment portfolio described under Section 332 SolvV. In the interest of confidentiality, and to prevent any possible damage to BayernLB through the disclosure of any of the investments that need to be sold under the EU Commission's list of conditions, the investments cited below are only examples from the portfolios.

Core investments:

- Deutsche Kreditbank AG is and will continue to be an integral part of the new BayernLB
- The subsidiary Real I.S. AG supports BayernLB's business activities as the funds service provider to the Bavarian S-Finanzgruppe
- Deutsche WertpapierService Bank AG (a transaction bank for securities processing) and Bayern-Facility Management GmbH support BayernLB's operational tasks

Non-core investments:

- BayernLB has already divested itself of such sizeable non-strategic investments as LB(Swiss) Privatbank AG, DekaBank and GBW AG. MKB Bank Zrt. is another investment being considered for sale

### Measurement and accounting principles

BayernLB has a corporate valuation tool that fulfils all accounting requirements. Complex valuations that cannot be performed with the standardised tool are carried out by way of a simplified internal assessment. Recognised valuation procedures are used to measure value:

- Market approach
- Income approach
- Cost approach

The income approach is normally applied when a company's value is not reflected by a stock market price. The cost approach is applied in justified exceptional cases (e.g. companies in liquidation). The valuation is based on data supplied by the investee company, which for planning purposes are checked in terms of plausibility and revised as necessary. All factors used to value a company are documented in the valuation tool and disclosed to the auditor.

Under German commercial law (Section 340e para. 1 HGB), investments are valued according to the provisions applying to fixed assets (i.e. Section 253 para. 1 and 3 HGB) unless they are not intended for long-term use by the business. In this case, they are valued in accordance with the provisions applicable to current assets (i.e. Section 253 para. 1 and 4 HGB).

Investment instruments are valued in regulatory terms on the basis of the simple risk-weighted method as long as the investments do not fall under the grandfathering rule. Investment funds are calculated in part using the look-through approach.

### Values of investment instruments

| EUR million  | Comparison      |            |                    |
|--|-----------------|------------|--------------------|
|  | Carrying amount | Fair value | Stock market value |
| HGB investments                                      |                 |            |                    |
| • listed positions                                   | 0               | 0          | 0                  |
| HGB investments                                      |                 |            |                    |
| • unlisted   | 482             | 566        | –                  |
| Non-HGB investments                                  |                 |            |                    |
| • listed positions<br>(equities in the banking book) | 7               | 9          | 9                  |
| Non-HGB investments                                  |                 |            |                    |
| • unlisted (investment units)                        | 119             | 141        | –                  |
| Non-HGB investments                                  |                 |            |                    |
| • other investment positions                         | 0               | 0          | –                  |

The table includes all investment instruments in the BayernLB Group less consolidated Group investments. Fair value comprises the carrying amount and any unrealised gains or losses.

## Realised and unrealised gains or losses on investment instruments

The following table shows the realised and unrealised gains pursuant to HGB. It therefore cannot be compared with the data in the annual report calculated under IFRS.

| EUR million  | Realised gains/<br>losses from sales/<br>restructurings | Unrealised gains/losses |   |
|--------------|---|-------------------------|---|
|              |   | Total                   | Of which reported<br>under supplementary<br>capital |
| <b>Total</b> | <b>202</b>  | <b>108</b>              | <b>0</b>  |

Sizeable disposals from the investment portfolio led to EUR 202 million in realised gains from investment instruments in 2013. The most notable among these are the sale of the Bank's holdings in GBW AG, Munich (GBW) and Deutsche Lufthansa AG, Cologne, as well as the disposal of the Bulgarian MKB-Unionbank and of MKB Romexterra Leasing IFN S.A. in Romania.

### Market risks (Section 330 SolvV)

For information on market risks, see the section "Managing market risks" (Section 322 SolvV).

### Interest rate risks in the banking book (Section 333 SolvV)

#### Positioning and management

Interest rate risks in the Group banking book mainly arise from refinancing activities as part of asset/liability management and from placing excess undated funds. Limiting and management are based on a VaR model based in turn on a historical time series. Interest rate risk is also limited as a percentage of liable equity by means of various stress tests simulating parallel shifts and pivots in the yield curve. The treasury units in the Group and the ALCOs are responsible for managing interest rate risk in the banking book; they take account of long-term strategic targets when placing undated funds and medium-term market expectations in their ongoing funding activities. In addition to VaR, which is used to set limits and serves as the basis for verifying risk-bearing capacity and capital requirements, sensitivity figures – especially price value per basis point (PVBP) – are also used for management purposes. Interest rate risk in the banking book is dominated by euro risks; those in US dollar are much smaller, and in other currencies almost negligible.

#### Assumptions

For calculation purposes, all rate-sensitive positions in the banking book are included in an interest rate gap analysis, either individually or on an aggregated basis. Undated deposits are mainly modelled using the dynamic replication method. Interest rate risks from termination rights are covered by special option pricing models. Undated capital is not taken into account, as specified in MaRisk. To this extent, product modelling using VaR is indistinguishable from stress simulation and PVBP.

## Frequency of risk measurement

Interest rate risk is calculated at the BayernLB Group at least monthly independent of Trading; at BayernLB it is calculated daily. The historical simulation used most often for calculating VaR takes a period of at least one year and calculates the change in net present value at a 99 percent confidence level for a one-day holding period. This calculation is used to calculate risk capital utilisation in terms of risk-bearing capacity.

Besides the daily (or in certain Group units monthly) VaR calculation, other stress tests and sensitivity analyses are run monthly.

## Interest rate shock scenario

For the interest rate risk in the banking book, an interest rate shock scenario of +200/–200 basis points is calculated at both Bank and Group level. As at the reporting date, the calculated change in net present value relative to liable capital at both BayernLB and the BayernLB Group was well below the 20 percent limit. If the net present value of a bank falls by more than 20 percent of capital under this interest rate shock scenario, the regulator assumes that interest rate risk is disproportionately high, rendering countermeasures necessary.

### Interest rate risk in the banking book

| EUR million  | Change in net present value               |   |
|--------------|---|---|
|              | Interest-rate shock<br>+ 200 basis points | Interest-rate shock<br>– 200 basis points |
| EUR          | – 738                                     | 777                                       |
| USD          | – 100                                     | 48  |
| CHF          | – 8                                       | 13  |
| GBP          | – 26                                      | 20  |
| JPY          | 1   | 1   |
| Other        | – 2                                       | 0   |
| <b>Total</b> | <b>– 873</b>                              | <b>858</b>                                |

## Securitisations (Section 334 SolvV)

### Objectives, type, scope and structure of the securitisation and resecuritisation exposures and the functions assumed by BayernLB

As at 31 December 2013 the BayernLB Group had securitisation exposures, acting as investor, sponsor or originator, of approximately EUR 10.8 billion (2012: approximately EUR 12 billion) in total. Of this amount, EUR 10.7 billion stemmed from BayernLB and EUR 0.1 billion from LBLux. BayernLB assigns securitisations to the banking book.

The portfolio of securitisation and resecuritisation exposures can be broken down into three segments:

Investor function:

- The amount in securitisations where the BayernLB Group acts as an investor is EUR 1 billion (2012: EUR 1.3 billion); this is being gradually reduced
- These securitisation exposures have senior ranking with mainly residential real estate loans as underlying assets

Sponsor function:

- The amount in securitisations where the BayernLB Group acts as a sponsor is EUR 2.2 billion (2012: EUR 1.2 billion)
- BayernLB sponsors this sub-portfolio via the ABCP programme Corelux S.A. In the asset-backed credit business, BayernLB structures receivables portfolios comprising receivables from core customers. The strategic goal of BayernLB here is to offer ABCP customer transactions to its core customers as funding  
All of these securitisation exposures have senior ranking with receivables from corporate loans (trade and leasing receivables from businesses) and retail loans (accounts receivables) as underlying assets
- There are also a few outstanding non-core customer transactions that are sponsored through the ABCP programme Giro Lion Funding Ltd. (set for closure) and due to be quickly wound down. These are mainly securitisations of receivables from real estate loans

Originator function:

- The amount in securitisations where the BayernLB Group acts as an originator is EUR 7.6 billion (2012: EUR 9.5 billion). BayernLB is striving to wind down this sub-portfolio systematically while keeping losses to a minimum and has therefore explicitly assigned it for winddown. As a result, it is to be reduced significantly and on a step-by-step basis. No new business is being acquired
- These securitisation exposures are hedged by the guarantee agreement with the Free State of Bavaria (see discussion on hedge transactions, below). The ABS portfolio is thus, from a supervisory perspective, basically a resecuritisation in which BayernLB holds the senior and junior tranches (with a first-loss piece of EUR 1.2 billion). It is a securitisation transaction with no transfer of receivables (i.e. a synthetic transaction; for details see the table "Total securitised originator receivables by portfolio and sponsor activity", below)
- The EUR 7.6 billion securitisation exposure comprises the senior tranche (EUR 2.7 billion), the hedged mezzanine tranche (EUR 4.8 billion) and the junior tranche of EUR 0.1 billion (after taking into account EUR 1.1 billion in sustained losses)
- Approximately 70 percent of the hedged portfolio are ABSs in foreign currencies. For currency mismatches between the hedged portfolio and the euro-denominated guarantee, the exchange rate fluctuation factor pursuant to Section 189 SolvV was integrated into the exposure calculation as at 31 December 2013 for the first time
- The assets underlying the hedged (primary) securitisation exposures are mainly prime and non-prime residential mortgage-backed securities, commercial mortgage-backed securities, corporate loans, ABSs, bonds, credit default swaps (collateralised debt obligations), receivables from consumers (ABS consumers) and business customers (ABS commercial)
- Detailed information is provided in the risk report of the consolidated financial statements of the BayernLB Group

### **Hedge transactions aimed at minimising risks**

On 19 December 2008, a guarantee agreement was concluded between the Free State of Bavaria as the protection seller and BayernLB as the protection buyer.

The guarantee protects the Bank against losses in the ABS portfolio above a first loss of EUR 1.2 billion. It covers a maximum amount of EUR 4.8 billion. As a result of substitution, one of the credit risk mitigation techniques, the guarantee by the Free State of Bavaria is reflected in the IRBA loan category “central governments”. As the securitisation exposure amounts are shown without this change of loan category taken into account, the hedged tranche is included in their disclosure.

The ABS portfolio hedge covers insolvency, non-payment of capital and interest, capital write-downs and losses incurred from any sales before maturity. The risk umbrella for the ABS portfolio under the guarantee agreement with the Free State of Bavaria also makes a material contribution to reducing BayernLB’s capital charge for the ABS portfolio and minimising the P&L implications from the ongoing marking to market of the ABS portfolio.

The guarantee agreement with the Free State of Bavaria is the BayernLB Group’s main hedging instrument for minimising risks from the securitisation exposures. Detailed information is provided in the risk report of the consolidated financial statements of the BayernLB Group.

### **Processes for monitoring changes in counterparty and market risks in securitisation and re-securitisation exposures**

In its ongoing assessment of the credit quality of a securitisation or resecuritisation, BayernLB focuses largely on the value and expected change in value of the underlying pool of securitised receivables and on the suitability of the collateralised structural elements available (credit enhancements). However, the impact of structural factors and the influence of the parties involved at individual transaction level are also factored in.

In addition, BayernLB applies certain procedures to ABSs, in particular cash-flow modelling, at regular intervals so as to identify and flag risks early on, classify impairments and estimate losses.

The cash-flow models are based on up-to-date investor reports and other credit-related information from such sources as market price indicators, rating agency publications or research houses. The model parameters and the models themselves are constantly checked for suitability and plausibility by BayernLB and its advisors by way of backtesting.

In the current market environment, BayernLB has relied primarily on indicative prices to value asset-backed securities. These are obtained from market data providers, counterparties, brokers and the portfolio advisors. (For more details, please see the Notes in the consolidated financial statements of the BayernLB Group.) Prices from different sources are adjusted for statistical outliers and the average then taken. If a security has a wide range of prices compared with similar securities, it is assessed separately and implausible prices are eliminated. After this quality assurance check, the price of the security for valuation purposes is calculated using an averaging procedure.

In addition to counterparty and market risks, securitisation exposures are subject to liquidity risks and operational risks. The Bank sponsors customer transactions by providing its conduits with overdraft and liquidity facilities which, when utilised, result in a cash outflow. These liquidity risks are fully integrated into the liquidity risk management. As with any type of transaction, securitisation activities can harbour operational risks that may arise from inadequate or failed internal processes, from people or systems, or from external events. Securitisation activities are also covered by operational risk management (see comments in this report under Section 322 SolvV).

### **Procedures for calculating risk-weighted exposures**

BayernLB applies the IRBA securitisation rules for all its securitisation exposures. To this end, it makes use of the transition regulation under Section 339 para. 23 SolvV. The ratings-based approach (RBA) is applied when an external rating exists for the securitisation exposure. The rating agencies Moody's and Standard & Poor's are used for determining the capital requirements.

The internal assessment approach for securitisations (IAA) is applied in the case of customer receivables that are refinanced through ABCP programmes. IRBA suitability has been confirmed for the internal rating procedures for, among other things, the following types of receivables: trade receivables, residential mortgage-backed securities, auto/equipment loans and leases, CDOs, consumer finance, student loans and ground rent leases.

As at 31 December 2013, portfolios with receivables in the form of trade receivables, consumer finance, auto/equipment loans and leases, CDOs and ground rent leases were measured using internal rating procedures.

These procedures are based on quantitative, mathematical-statistical models drawn from the methodologies used by the external rating agencies (Moody's, Standard & Poor's and Fitch), with these models already having played a key role in the transactions' structuring.

The quantitative models show mostly the counterparty risks in the receivables portfolio and the transaction-specific credit enhancements used for hedging. To ensure that the same assets are measured using the same methodology, a specific rating agency model has been defined for each asset class relevant for BayernLB. Any necessary modifications must be documented.

To measure and mitigate the risks, the stress factors used in the respective rating agency model are applied. The quantitative models produce rating scores that are then used in the IAA rating procedure.

Besides these rating scores and the rating scores of the main parties to the transactions – the originator, the most relevant third party, and the servicer – the IAA rating procedure also involves measuring quantitative risk factors which cannot be assessed in the quantitative models (e.g. commingling, dilution or transaction cost risks – here the rating agencies' stress factors and/or the Bank's own modelling components are used instead) and qualitative (i.e. non-quantifiable) risk factors. Qualitative risk covers origination risk, operational risk, servicing risk, and legal and regulatory risk.

If there are additional risk factors that the model does not take sufficient or any account of, the rating result can be adjusted if needed (overwritten).

In addition to determining the capital requirements, the output of the internal rating procedures is used for internal management and incorporated into all stages of the credit process as a basis for decision.

The internal rating procedures are evaluated for suitability each year by the independent counterparty risk monitoring unit, as part of the validation process. Among the tools used for the validation are backtesting, rating distribution analyses and central tendency in accordance with the internal validation strategy for IRB approach rating methods. The procedures are modified where needed to ensure validity.

The supervisory formula approach is utilised for exposures to which neither the ratings-based approach nor internal rating procedures are applied. In such cases, BayernLB exercises the option under Section 266 para. 2 SolV – provided the prerequisites are fulfilled – of dividing the securitisation exposure into a sub-exposure to be deducted and a sub-exposure to be treated in accordance with the supervisory formula approach.

#### Total retained or acquired securitisation exposures (by type of securitised receivable)

| EUR million  | Banking book |               | Trading book |
|--|--------------|---------------|--------------|
|  | CRSA         | IRBA          |              |
| <b>On-balance sheet exposures</b>                  |              |               |              |
| • Receivables from residential mortgage loans      | 0            | 793           | 0            |
| • Receivables from commercial mortgage loans       | 0            | 255           | 0            |
| • Receivables from corporate loans                 | 0            | 907           | 0            |
| • Receivables from other retail loans              | 0            | 264           | 0            |
| • Other on-balance sheet items                     | 0            | 0             | 0            |
| • Securitisations                                  | 0            | 7,617         | 0            |
| guarantee agreement with the Free State of Bavaria | 0            | 4,800         | 0            |
| <b>Total on-balance sheet exposures</b>            | <b>0</b>     | <b>9,836</b>  | <b>0</b>     |
| <b>Off-balance sheet exposures</b>                 |              |               |              |
| • Liquidity facilities                             | 0            | 812           | 0            |
| • Derivatives                                      | 0            | 123           | 0            |
| <b>Total off-balance sheet exposures</b>           | <b>0</b>     | <b>935</b>    | <b>0</b>     |
| <b>Total</b>                                       | <b>0</b>     | <b>10,771</b> | <b>0</b>     |

As at the reporting date there was no concrete intention to securitise assets.

BayernLB has no net securitisation exposures in the trading book. To provide a better overview, the table gives a breakdown of trading book and banking book exposures.

**Total retained or acquired securitisation exposures by securitisation risk weighting (before scaling factors)**

| EUR million   | Banking book    |                      |                   |                      |
|---|-----------------|----------------------|-------------------|----------------------|
|   | Securitisations |                      | Resecuritisations |                      |
|   | Exposure        | Capital requirements | Exposure          | Capital requirements |
| <b>Ratings-based approach</b>                             |                 |                      |                   |                      |
| > 0% ≤ 10%  | 24              | 0                    | 0                 | 0                    |
| > 10% ≤ 20%   | 837             | 9                    | 0                 | 0                    |
| > 20% ≤ 50%   | 0               | 0                    | 0                 | 0                    |
| > 50% ≤ 100%  | 19              | 1                    | 0                 | 0                    |
| > 100% ≤ 650%   | 36              | 8                    | 0                 | 0                    |
| <b>1250%/capital deduction</b>                            | 0               | 0                    | 0                 | 0                    |
| <b>Supervisory formula approach</b>                       |                 |                      |                   |                      |
| > 0% ≤ 10%  | 52              | 0                    | 0                 | 0                    |
| > 10% ≤ 20%   | 0               | 0                    | 0                 | 0                    |
| > 20% ≤ 50%   | 7               | 0                    | 0                 | 0                    |
| > 50% ≤ 100%  | 0               | 0                    | 2,744             | 217                  |
| > 100% ≤ 650%   | 0               | 0                    | 0                 | 0                    |
| <b>1250%/capital deduction</b>                            | 0               | 0                    | 73                | 9                    |
| <b>Guarantee agreement with the Free State of Bavaria</b> |                 |                      |                   |                      |
|   | 0               | 0                    | 4,800             | 0                    |
| <b>Internal rating procedure</b>                          |                 |                      |                   |                      |
| > 0% ≤ 10%  | 587             | 5                    | 0                 | 0                    |
| > 10% ≤ 20%   | 1,036           | 15                   | 0                 | 0                    |
| > 20% ≤ 50%   | 230             | 7                    | 0                 | 0                    |
| > 50% ≤ 100%  | 0               | 0                    | 0                 | 0                    |
| > 100% ≤ 650%   | 122             | 26                   | 0                 | 0                    |
| <b>1250%/capital deduction</b>                            | 204             | 177                  | 0                 | 0                    |
| <b>Total</b>  | <b>3,154</b>    | <b>248</b>           | <b>7,617</b>      | <b>226</b>           |

Capital requirements plunged by EUR 338 million over the previous year, from EUR 812 million to EUR 474 million. This is due mainly to the EUR 391 million decline in originator exposures. Capital requirements for sponsor exposures rose EUR 55 million, while those for investor exposures remained virtually unchanged.

For a breakdown of securitisation exposures by external rating class, see the IFRS risk report.

In the supervisory formula approach, the item “1250%/capital deduction” includes the outstanding first-loss piece (EUR 64 million) under the guarantee from the Free State of Bavaria. This first-loss piece has already been fully recognised as an expense in the financial statements of 2007 and 2008.

The item “1250%/capital deduction” in the internal rating procedure includes a reported SLLP of EUR 27 million.

Without the guarantee agreement, the tranche of the originator exposure guaranteed by the Free State of Bavaria would have had a risk weighting of 1,250 percent. To a lesser extent (exposure value EUR 17 million), hedges by monolines (external rating of A) in the ABS portfolio ringfenced by the Free State of Bavaria are taken into account in the KIRB calculation.

**Total securitised originator receivables by portfolio and sponsor activity (by type of securitised receivable)**

| EUR million  | Banking book            |                           |                   |
|--|-------------------------|---------------------------|-------------------|
|  | Originator exposures    |                           | Sponsor exposures |
|  | Classic securitisations | Synthetic securitisations |                   |
| <b>On-balance sheet exposures</b>                    |                         |                           |                   |
| • Receivables from residential mortgage loans        | 0                       | 0                         | 0                 |
| • Receivables from commercial mortgage loans         | 0                       | 0                         | 233               |
| • Receivables from corporate loans                   | 0                       | 0                         | 201               |
| • Receivables from other retail loans                | 0                       | 0                         | 876               |
| • Other on-balance sheet items                       | 0                       | 0                         | 0                 |
| • Securitisations                                    |                         |                           |                   |
| (hedging transaction with the Free State of Bavaria) | 0                       | 7,617                     | 0                 |
| – of which RMBS non-prime                            | 0                       | 4,657                     | 0                 |
| – of which RMBS prime                                | 0                       | 1,861                     | 0                 |
| – of which CDO                                       | 0                       | 549                       | 0                 |
| – of which CMBS                                      | 0                       | 365                       | 0                 |
| – of which ABS consumer                              | 0                       | 99                        | 0                 |
| – of which ABS commercial                            | 0                       | 86                        | 0                 |
| <b>Total on-balance sheet exposures</b>              | <b>0</b>                | <b>7,617</b>              | <b>1,310</b>      |
| <b>Off-balance sheet exposures</b>                   |                         |                           |                   |
| • Liquidity facilities                               | 0                       | 0                         | 746               |
| • Derivatives  | 0                       | 0                         | 123               |
| <b>Total off-balance sheet exposures</b>             | <b>0</b>                | <b>0</b>                  | <b>869</b>        |
| <b>Total</b>   | <b>0</b>                | <b>7,617</b>              | <b>2,179</b>      |

The BayernLB Group has no securitised exposures to which the special rules under Section 262 SolvV apply.

By 31 December 2013, losses on defaults and sales of ABSs in the ABS portfolio ringfenced by the guarantee from the Free State of Bavaria amounted to EUR 1,136 million, which was covered in full by the first-loss piece of BayernLB.

#### Losses on defaults and sales of ABSs (by asset class)

| <b>Asset class</b> (EUR million) | <b>Losses</b><br><b>(including interest)</b> | <b>Outstanding notional</b><br><b>of positions where</b><br><b>losses have been</b><br><b>realised</b> |
|----------------------------------|--|--|
| CDO                              | 388  | 83   |
| CMBS                             | 60   | 0  |
| RMBS – non-prime                 | 612  | 577  |
| RMBS – prime                     | 76   | 476  |
| <b>Total</b>                     | <b>1,136</b>                                 | <b>1,136</b>   |

#### Operational risks (Section 331 SolvV)

For information on operational risks, see the section “Managing operational risks” (Section 322 SolvV).

# List of tables

The layout of the tables is largely based on the examples used by the Bundesbank's Disclosure Expert Panel of November 2006.

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# List of abbreviations

|       |   |
|-------|---|
| ABCP  | asset-backed commercial paper   |
| ABS   | asset-backed securities   |
| ALCO  | Asset Liability Management Committee  |
| BaFin | Bundesanstalt für Finanzdienstleistungsaufsicht<br>(German Federal Financial Supervisory Authority)       |
| BCM   | Business Continuity Management  |
| CDO   | credit debt obligation  |
| CDS   | credit default swap   |
| CEO   | Chief Executive Officer   |
| CFO   | Chief Financial Officer   |
| CHF   | Swiss franc   |
| CIS   | Commonwealth of Independent States  |
| CMBS  | commercial mortgage-backed securities   |
| COO   | Chief Operating Officer   |
| CRO   | Chief Risk Officer  |
| CRSA  | Credit Risk Standardised Approach   |
| DakOR | OpRisk data consortium  |
| EAD   | exposure at default   |
| EL    | expected loss   |
| EUR   | euro  |
| GBP   | British pound sterling  |
| GLLP  | general loan loss provision   |
| GmbHG | Gesetz betreffend die Gesellschaften mit beschränkter Haftung<br>(German Limited Liability Companies Act) |
| HGB   | Handelsgesetzbuch (German Commercial Code)  |
| IAA   | internal assessment approach  |
| ICAAP | Internal Capital Adequacy Assessment Process  |
| IFRS  | International Financial Reporting Standards   |
| IRBA  | Internal Ratings-Based approach   |
| JPY   | Japanese yen  |

|          |  |
|----------|--|
| KStG     | Körperschaftsteuergesetz (German Corporation Tax Act)                                      |
| KWG      | Kreditwesengesetz (German Banking Act)   |
| LGD      | loss given default   |
| MaRisk   | Mindestanforderungen an das Risikomanagement<br>(Minimum Requirements for Risk Management) |
| ÖffSchOR | loss databank run by the Association of German Public Banks                                |
| OpRisk   | operational risk   |
| OTC      | over-the-counter   |
| PD       | probability of default   |
| RBA      | ratings-based approach   |
| RMBS     | residential mortgage-backed securities   |
| RWA      | risk-weighted assets   |
| S&P      | Standard & Poor's  |
| SLLP     | single loan loss provision   |
| SolvV    | Solvabilitätsverordnung<br>(Solvency Ordinance)  |
| SPV      | special-purpose vehicle  |
| STA      | standardised approach  |
| TRS      | total return swap  |
| USD      | US dollar  |
| VaR      | value at risk  |
| VÖB      | Bundesverband Öffentlicher Banken Deutschlands<br>(Association of German Public Banks)     |

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